



**STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE**

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STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: Transportation
Name of Requesting Department

Pursuant to HRS §103D-306 and HAR chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Describe the goods, services, or construction to be procured.
Two (2) Motorola APX 6000, 800MHz Radios

2. Vendor/Contractor/Service Provider Name: Pacific Wireless Communications (PWC)	3. Amount of Request: \$12,000.00
4. Term of contract (shall not exceed 12 months), if applicable: From: _____ To: _____	5. Prior SPO-001, Sole Source (SS) No.: _____

6. Describe in detail the following:

a. The unique features, characteristics, or capabilities of the goods, service or construction.
The radios are Motorola Trunked and Conventional Digital APCO 25 compliant and capable which allows direct interface into all current digital and analog Smartnet Trunked systems and future Motorola Astro P25 upgraded radio networks statewide. The specific knob and button configuration of the radios will mirror all existing XTS radio templates statewide to avoid confusion when deployed during an emergency. The radios are provided with Impress "Smart" batteries and chargers that can be interchangeable with other batteries and chargers installed and used at all airports. The feature is essential in extending battery life as well as monitoring the battery status of each radio.

b. How the unique features, characteristics or capabilities of the goods, service or construction are essential for the department
The Motorola APX 6000 Series, 3600/9600 baud add-on subscriber radios allow DOT airport staff to communicate statewide during an emergency or natural disaster deployment statewide via State Shared Blended (SSB) System Network. The radios can be seamlessly integrated into the DOTA's Motorola 5000 700/800 MHz Digital, Association of Public Safety Officials (APCO) capable radio communication systems. State Civil Defense and key first responders use the P25 SSB system.

7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction.

PWC is the authorized Manufacturer's Representative of Motorola Solutions, Inc. two-way radio products for the State of Hawaii (see attached). In addition, PWC is the only Motorola Preferred Service Provider for the State of Hawaii. They are the only Motorola warranty service provider for Motorola Astro P25 Digital Trunking radios for the State of Hawaii and the Federal government with full capability of implementing OVER-THE-AIR field programming as needed. PWC is the only authorized Motorola integrator with the proper secured applicable system keys to allow activation and programming of Smartnet subscriber radios to all DOT Motorola Smartnet systems statewide. They are the only service provider with Federal clearance to program higher lever Tier III encryption.

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

There are no alternative sources for the proposed radios.

9. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required.)

*Point of contact (Place asterisk after name of person to contact for additional information).

Name	Division/Agency	Phone Number	E-mail Address
Martinez Jacobs	Airports/Operations	838-8702	<i>martinez.jacobs@hawaii.gov</i>
Roy Sakata	Airports/Oahu District	836-6533	<i>roy.sakata@hawaii.gov</i>

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

All requirements/approvals and internal controls for this expenditure is the responsibility of the department.

I certify that the information provided is to the best of my knowledge, true and correct.

SEP 27 2013

Department Head Signature

Date

For Chief Procurement Officer Use Only

Date Notice Posted: 10/2/13

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

state.procurement.office@hawaii.gov

Chief Procurement Officer (CPO) Comments:

Approval is for the one time purchase of 2 Motorola APX 6000, 800 MHz radios and is based on the department's determination that Pacific Wireless Communications LLC is the only authorized manufacturer's representative of Motorola Solutions two-way radio products. This approval is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply (i.e. vendor is required to be compliant on the Hawaii Compliance Express) and award is required to be posted on the Awards Reporting System. Copies of the HCE certificate and awards posting are required to be documented in the procurement/contract file.

If there are any questions, please contact Wendy Ebisui at 586-0563, or wendy.mo.ebisui@hawaii.gov.

Approved Disapproved No Action Required

Adam S. Joffe 10/14/2013
Chief Procurement Officer Signature Date