

12-063



STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

'12 FEB 23 A8:59

STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer
FROM: Transportation/Airports Division
Name of Requesting Department

Pursuant to HRS §103D-306 and HAR chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Describe the goods, services, or construction to be procured.
Factory authorized parts, service and warranty work for Aircraft Rescue and Firefighting (ARFF) Trucks for the Airports Division

2. Vendor/Contractor/Service Provider Name:
Burton's Fire Inc. \$500,000.00

4. Term of contract (shall not exceed 12 months), if applicable: From: 03/04/2012 To: 03/03/2013
5. Prior SPO-001, Sole Source (SS) No.: 11-050-B

6. Describe in detail the following:
a. The unique features, characteristics, or capabilities of the goods, service or construction.
The parts and service are unique to this type of vehicle.
b. How the unique features, characteristics or capabilities of the goods, service or construction are essential for the department to accomplish its work.
The parts and service are essential to keep the ARFF vehicles in working condition. ARFF vehicles must be available to respond at all times in the event of a fire or other emergency involving aircraft at State airports. It is also important that personnel are able to train with the vehicles so they are prepared for contingencies

7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction.
 Burton's Fire, Inc is the only authorized vendor for spare parts and service on Oshkosh ARFF vehicles in Hawaii.

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.
 There are no other sources.

9. Identify the primary individual(s) who is knowledgeable about this request, who will conduct and manage this process, and has 1) appropriate written delegated procurement authority; 2) completed mandatory training; and 3) who SPO may contact for follow up inquiry, if any.
 (Type over "example" and delete cells not used.)

Name of Department Personnel	Division/Agency	Phone Number	E-mail Address
Martinez Jacobs 	Airports/Operatoins	838-8702	martinez.jacobs@hawaii.gov

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

All requirements/approvals and internal controls for this expenditure is the responsibility of the department.
I certify that the information provided is to the best of my knowledge, true and correct.



 Department Head Signature

FEB 17 2012

 Date

For Chief Procurement Officer Use Only

Date Notice Posted: 2/23/2012

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

state.procurement.office@hawaii.gov

Chief Procurement Officer (CPO) Comments:

Approval is based on the department's representation that service and parts for the Aircraft Rescue and Firefighting Trucks can only be obtained from Burton's Fire, Inc., the designated provider or re-seller by Oshkosh Corporation. This approval is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply (i.e. vendor is required to be compliant on the Hawaii Compliance Express) and award is required to be posted on the Awards Reporting System.

If there are any questions, please contact Bonnie Kahakui at 587-4702, or bonnie.a.kahakui@hawaii.gov.

Approved

Disapproved

No Action Required

Alana S. J. [Signature] 3/1/2012
Chief Procurement Officer Signature Date

OSHKOSH AIRPORT PRODUCTS

ISO 9001 CERTIFIED

3100 N Mccarthy road
Appleton, WI 54913
920-235-9151



TO: Martinez Jacobs – Airports Fire Chief **DATE:** February 8, 2012
COMPANY: State of Hawaii, Dept of Transportation, Airports Division
SUBJECT: Oshkosh ARFF Vehicles - Parts & Service Support Change

The intent of this memo is to clarify that Burton's Fire is a certified service and support center representing Oshkosh as the sole source provider for all Oshkosh ARFF vehicles produced for the State of Hawaii Department of Transportation, Airports Division. This includes airports: Honolulu International Airport, Kalaeloa Airport, Lihue Airport, Hilo International Airport, Kona International Airport at Keahole, Kahului Airport, Kapalua Airport, Lanai Airport and Molokai Airport. The Burton's contact information is your primary line of communication for all Oshkosh Parts, Service and Warranty needs.

Primary Contact:

John Borges
Operations Manager
cell: 209.495.1724
direct: 209.846.7415
borges@burtonsfire.com

Burton's Fire, Inc.
Phone: 209.544.3161
Fax: 209.544.1109

Secondary Contact:

Vic Geis
Service Manager
cell: 209.499.8116
direct: 209.846.7417
vic@burtonsfire.com

Please use the websites listed below for additional Oshkosh ARFF information and support.

Oshkosh Truck Corporation - web site: www.oshkosharff.com
Oshkosh web site for on-line parts manuals: www.oshkoshmanuals.com

If you have any questions about our Parts & Service support, please don't hesitate to contact me.

Mike Peterson
Western Regional Sales Mgr. ARFF
805-481-0260 Office
805-801-2002 Mobil
mpeterson@oshkoshcorp.com

Sincerely,

Western Regional Mgr.
Oshkosh Airport Municipal Products Division

CS 12-0480