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STATE PROCUREMENT OFFICE  
NOTICE & REQUEST FOR SOLE SOURCE

12 FEB -1 A11 :20

STATE PROCUREMENT OFFICE  
STATE OF HAWAII

TO: Chief Procurement Officer  
FROM: DLNR  
Name of Requesting Department

Pursuant to HRS §103D-306, and Subchapter 9, HAR Chapter 3-122, the Department requests sole source approval to purchase the following:

1. Describe the goods, services, or construction to be procured.  
Two inflatable vessels for marine mammal rescue and response activities to be purchased under contract # AB133C05CN1130 modification 13. These funds will be reimbursed 100% to the state by NOAA under the same contract.

|  |                                       |
|--|---------------------------------------|
| 2. Vendor/Contractor Name: Zodiac of North America   | 3. Amount of Request:<br>\$ 34,040.30 |
| 4. Term of contract (shall not exceed 12 months), if applicable:<br>From: <u>one time purchase</u> To: | 5. Prior Sole Source Ref No.:         |

6. Features: Describe in detail the unique features, characteristics, or capabilities of the goods, services or construction.  
15 - 17-foot soft-bottom inflatable with: Hypalon material, Rolled or inflatable deck (no boards), Extra durable construction, No chamber valves or feeds at bow of boat, Boat stored and deployed as one-piece, Under 325 lbs without motors, Inside length of at least 11 feet, Roll up size not to exceed 60"X36"X18", Out-board motor capability, Can be inflated via SCUBA tanks; Boat kit to include: Pressure gauges, keels, and inflatable emergency repair kits, Warranty of at least five (5) years against defects in materials and workmanship, to include seams air leakage and splitting

7. Essential features: Describe in detail how the unique features, characteristics, or capabilities of the goods, services, or construction are essential for the department to accomplish its work.  
The inflatables will be used for rapid response to marine mammal entanglements and emergencies. The ability for the vessel to be stowed compactly will allow for storage and carrying on a support vessel to the disentanglement scene. It will also allow for marine mammal emergency response efforts to easily transport the vessel to the closest boat launch to the site of the reported animal. The ability to inflate the craft with SCUBA tanks will result in faster response times. The outboard motor capability is ideal for getting the prop out of the water quickly to avoid entangling in the lines or trailing fishing gear. Durability is very important to human safety during whale disentanglement activities because of potential for the boat to be struck by the whale, the fishing gear in the entanglement, or the chain equipment used for disentanglement.

8. Describe the efforts and results in determining that this is the only vendor/contractor who can provide the goods, services or construction.  
Three solicitations were made for bids on the HePS system for this procurement. No bids were received during any of the solicitations. Solicitations were made from June 23-July 4 2011, July 6-July 18 2011, and Dec 14-Dec 27, 2011.

9. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

In searching online for vendors and discussing this procurement with NOAA and DAR, it was determined that in order to get the features we require, particularly the hypalon material for durable construction to protect human safety during whale disentanglement activities, Zodiac of North America was the sole source available. This vendor makes inflatables for the military, which also requires highly durable inflatables.

10. Identify the primary individual(s) who is knowledgeable about this request, who will conduct and manage this process, and has 1) appropriate written delegated procurement authority; and 2) completed mandatory training.

(Type over "example" and delete cells not used.)

| Name of Department Personnel | Division/Agency | Phone Number | e-mail address             |
|------------------------------|-----------------|--------------|----------------------------|
| Sarah Courbis                | DLNR            | 808-485-9734 | sarah.s.courbis@hawaii.gov |
| Elia Herman                  | DLNR            | 808-587-0106 | elia.y.herman@hawaii.gov   |
| Ray Uchimura                 | DLNR            | 808-587-0096 | ray.k.uchimura@hawaii.gov  |
|                              |                 |              |                            |

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Price Data if required.

**All requirements/approvals and internal controls for this expenditure is the responsibility of the department.**

**I certify that the information provided is to the best of my knowledge, true and correct.**



Department Head Signature

1/25/12

Date

**For Chief Procurement Officer Use Only**

11. Date Notice Posted:

2/1/12

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

Chief Procurement Officer  
State of Hawaii  
P.O. Box 119  
Honolulu, HI 96810-0119

12. Chief Procurement Officer (CPO) Comments:

This request is disapproved as it does not meet the requirements of a sole source procurement pursuant to HRS §103D-306, as other vendors are able to fulfill the requirements. SPO was informed that the department will use the appropriate method of procurement to fulfill their requirements. If there are any questions, please contact Kevin Takaesu at 586-0568, or kevin.s.takaesu@hawaii.gov.

Approved

Disapproved

No Action Required

Kevin S. Takaesu  
Chief Procurement Officer Signature

2/15/2012  
Date