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STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE
STATE PROCUREMENT OFFICE
STATE OF HAWAII

- 1. TO: Chief Procurement Officer
- 2. FROM: DLNR/ Division of Forestry and Wildlife
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
 15 Reconyx PC900 HyperFire Professional High Output Covert IR Cameras, 15 Thunderbolt - Professional Mounting Blocks, 30 HyperFire 2GB Reconyx Certified SD Memory Cards

4. Vendor Name: Reconyx, Inc Address: 3828 Creekside Lane, Suite 2 Holmen, WI 54636	5. Price: \$10,505.51
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6. Term of Contract: (mm/dd/yyyy) From: 05/23/2011 To: n/a	7. Prior Sole Source Ref No. _____
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8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

1. Photo quality is unique. All other infrared cameras available usually provide photos that are distorted or with a red glow. The Reconyx is the only camera that eliminates that problem using the "The No-Glow™ High Output Covert Infrared Technology".
2. Longer battery life than any other camera on the market; the camera can run continuously for up to one year without service.
3. Fastest speeds available in an infrared, high-density, automatic field camera, captures images at 2 frames per second.
4. The camera supports a feature that allows it to be installed but delayed activation for up to 12 weeks.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

1. Photos need to be of sufficient quality to identify the band markers on individual birds, plus have quality for use in media reporting and presentations.
2. It is essential that the camera run for up to a year without service. These cameras will be used year-round in extremely remote locations and need to run all season before they will be retrieved. Reliable long-term service is essential to avoid loss of data and waste of state funds.
3. The cameras need to record very fast movements of the birds and potential predators and still be sufficient to identify birds based on markings or bands.
4. The camera needs to be deployed before the breeding season but set to activate on a delay.

REQUEST FOR SOLE SOURCE (Cont.)

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: No other sources are available. Reconyx Professional Series cameras traps are only available directly from Reconyx, Inc. This is a proprietary item.

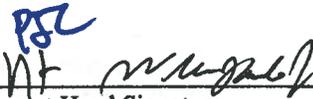
12. Direct any inquiries to:
Department: Scott Fretz
Contact Name/Title: Wildlife Program Manager

13 Phone Number:
808-587-4187
Fax Number:
808-587-0160

Expenditure may be processed with a purchase order/pCard: Yes No
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. ***I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.***


Department Head Signature

6/20/11
Date

Reserved for CPO Use Only

15 Date Notice Posted: 6/20/11

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

Procurement Delegation No. 2010-01, Amendment 1 states "... procurement requests submitted to the SPO from departmental personnel without written delegated procurement authority and the appropriate mandatory procurement training will be returned." The SPO has received from the department the appropriate form SPO-036, but there is no record of attendance at the appropriate mandatory procurement training for the contact person.

A cursory review of the request reveals that the request lacks justification as a sole source as other vendors are able to provide high-density infrared professional high output cameras. The department's personnel with the appropriate written delegated procurement authority and mandatory procurement training may contact Bonnie Kahakui at 587-4702 to further discuss this request.

17. APPROVED DISAPPROVED NO ACTION REQUIRED


Chief Procurement Officer 6/28/2011
Date



RECONYX, INC
 3828 Creekside Lane, Suite 2
 Holmen, WI 54636

Voice: 608-781-6064
 Fax: 608-779-1344

March 8, 2011

Quote #: 78528

Hawaii Division of Forestry and Wildlife
 Attn: Jason Omick
 1151 Punchbowl Street
 Room 325
 Honolulu, HI 96813
 P: 808-587-4159
 C: 808-347-6869
 jason.d.omick@hawaii.gov

Qty	Description of Item	MSRP	Discount	Net Price	Extended Price
15	PC900 HyperFire Professional High Output Covert IR	\$649.99	\$32.50	\$617.49	\$9,262.35
15	ThunderBolt - Professional Mounting Block	\$29.99	\$0.00	\$29.99	\$449.85
30	HyperFire 2GB Reconyx Certified SD Memory Card	\$19.99	\$0.00	\$19.99	\$599.70
				Subtotal	\$10,311.90
				Shipping	\$193.61
				Tax	\$0.00
				Total	\$10,505.51

- * All prices are in USD.
- * This quote is valid for 90 days from date of issue and subject to product availability.
- * Payment terms are net 30 days from date of invoice.
- * Ships via UPS - Ground (Price Override).

If you would like to discuss items in this quote, or if you need any additional information, please call me at 608-781-6064 or send me an email at JRatajczek@reconyx.com.

RECONYX Professional Series camera traps are only available directly from RECONYX. This is a "sole source" item.

Sincerely,

Jamie Ratajczek