



'11 JUN 20 A11 :42

STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE
STATE OF HAWAII

- 1. TO: Chief Procurement Officer
2. FROM: Defense/State Civil Defense
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
AGIOSAT SS12851215M Level 2 satellite air time for 2 ea satellite earth stations from July 1, 2011 to June 30, 2012. A fixed unit is located at Birkhimer EOC and the other is a "Fly-Away" unit. This plan provides "keep alive" 128KBS Up/ 512KBS Down service 24 hours a day and 2 days a month of full rate 1.5 MBS UP/DOWN service. It includes 12 Voice over IP phone lines, 12 Facismile lines, Internet ISP access, and Video Teleconferencing, via satellite links to Honolulu, Maui, and Kauai Police Departments which are also provisioned (but not part of this request) by Agiosat.

Background: In Oct 2006, SCD ordered 2 Satellite earth stations through the DLA on-line purchasing program via Fisher Safety as part of a DHS grant initiative to improve emergency communications redundancy. The procurement package included a bundled service plan with each satellite terminals. Annual airtime service plan extensions were purchased for July 1, 2009-June 30, 2010 (PO#102090037), and July 1, 2010-June30, 2011 (PO#10209410) pursuant to SPO Form 10 Sole Source approval by the Department Director. This request is to authorize an additional year of service from July 1, 2011-June 30, 2012.

4. Vendor Name: Agiosat Govt Svcs Inc
Address: 9400 Lurline Avenue, Unit B
Chatsworth, CA 91311
5. Price: \$24,445.20

6. Term of Contract: From: 7/1/2011 To: 6/30/2012
7. Prior Sole Source Ref No. 10209410

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: This vendor's service is the only service which is compatible with the existing Satellite Earth Station equipment owned by State Civil Defense. Agiosat Satellite Governemnt Services is the only vendor which can provide Direct Video Broadcast Service capable of single hop Video Conferencing among the EOC, "Flyaway" Kit, Kauai EOC, Honolulu Police Department, and the Maui Police Mobile Command Post since those other agencies also subscribe to Agiosat provisioned satellite service. This service provides maximum delivery of VideoConference service with minimal bandwidth consumption. It also integrates Internet and Public Switched Voice over Internet service for telephone and facsimile support.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: This servcie capability is essential to the State Civil Defense Division's ability to maintain minimum essential communication support to the State EOC, as well as any location statewide where a catestrophic disaster has rendered normal terrestrial communications systems inoperative. Agiosat provisioned voice, data and videoconferencing service is critical to meet the State's needs to communicate between the existing State and County EOCs or Police Command Posts, since they provide the service to each of these agencies for interoperability. Emergency backup communications will be severely constrained if thie current service contract lapses, or service extension is disaproved.

REQUEST FOR SOLE SOURCE (Cont.)

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: No other vendor's satellite service is compatible with the our installed equipment. The only option would be to change out our terminals and requiring significant cost , in excess of \$150,000. This is not a viable option. The modest annual cost (less than \$25,000) for the AGIOSAT SS12851215M Level 2 satellite service plan postures the State with a 24 hour per day and 365 day per year "keep-alive" level of service, which can be ramped up to full service bandwidth 1.5X 1.5 MBS service, when necessary to meet disaster response needs.

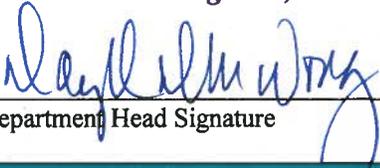
12. Direct any inquiries to:
Department: Defense
Contact Name/Title: Evelyn Kobayashi/Accountant IV

13 Phone Number:
808-733-4256
Fax Number:
808-733-4237

Expenditure may be processed with a purchase order/pCard: Yes No
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*



Department Head Signature

JUN 17 2011
Date

Reserved for CPO Use Only

15 Date Notice Posted: 6/21/11

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

Approval is based on the department's representation that Agiosat Govt Svcs Inc. is the only service provider for the existing equipment which the department requires to accomplish its work and is linked to other government departments. This approval is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply and award is required to be posted on the Awards Reporting System.

17. APPROVED DISAPPROVED NO ACTION REQUIRED

Charles. Joyl 8/5/2011
Chief Procurement Officer Date