



JUN 14 P2:12

STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

- 1. TO: Chief Procurement Officer
2. FROM: Dept. of Land and Natural Resources (DOCARE, DOFAW)
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
(a) Replace water damaged repeater non-functioning repeater with new P-25 compliant repeater that meets new FCC regulations at Mt. Kahili on Kauai.
(b) Replace existing non-functioning corroded antenna mount, antenna and transmission lines into the equipment room at Pu'u Kilea on Lanai.

4. Vendor Name: Pacific Wireless Communications, LLC
Address: 710 Kakoi Street
Honolulu, Hawaii 96819
5. Price: \$34,165.32

6. Term of Contract: From: 06/10/2011 To: 12/10/2011
(mm/dd/yyyy)
7. Prior Sole Source Ref No. 347

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: Original and replacement models for repeaters and antenna mounts are manufactured by Motorola and installed by Pacific Wireless Communications, LLC (PWC). PWC is the only provider in the State of Hawaii authorized by Motorola as a service Motorola equipment in Hawaii. PWC staff have been working with the existing DLNR radio system since its inception and know each piece of equipment in detail.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: The DLNR GreenNet radio system is essential public safety infrastructure for the Department of Land and Natural Resources and our cooperators statewide. This statewide radio system is used heavily by DLNR staff and cooperating agencies for fire fighting, law enforcement, emergency response, homeland security and general operations. It is a lifeline for DLNR staff and our cooperating agencies. The GreenNet system provides communications to most of the remote areas that DLNR manages. It is unique in that it provides communication to portions of the State that are not covered by other radio or cellular systems. In addition, the GreenNet provides critical redundancy in the event that other radio systems and telephone systems are disabled. This was clearly demonstrated immediately after Hurricane Iniki when the DLNR GreenNet was the only functioning communications system between Oahu and Kauai until regular telephone and other State radio systems were restored to functionality.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: No other radio vendor in the State of Hawaii is authorized to PWC's qualifications or experience with the DLNR Green Net System and the State of Hawaii microwave system. The repairs and installations described in this request must interface with the existing equipment and systems to allow for successful interconnections and communication and enhance the safety of DLNR employees and the public.

12. Direct any inquiries to:
Department: DLNR/DOCARE
Contact Name/Title: Patricia Edwards, Act. Enforcement Adm.

13 Phone Number:
587-0076
Fax Number:
587-0080

Expenditure may be processed with a purchase order/pCard: Yes No
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. ***I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.***

Department Head Signature

6/2/14

Date

Reserved for CPD Use Only

15 Date Notice Posted: 6-15-11

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

Procurement Delegation No. 2010-01, Amendment 1 states "...procurement requests submitted to the SPO from departmental personnel without written delegated procurement authority and the appropriate mandatory procurement training will be returned." The SPO has not received from the department the appropriate form SPO-036 for the contact person.

17. APPROVED DISAPPROVED NO ACTION REQUIRED

Chief Procurement Officer

6/15/2011
Date



Pacific Wireless Communications, LLC

The PWC Building 710 Kakoi Street Honolulu, Hawaii 96819
Telephone Number: (808) 837-4300 Fax: (808) 837-4333



MOTOROLA
WINGS

Budgetary Quotations for:

State of Hawaii Department of Land and Natural Resources

Kalanimoku Building
1151 Punchbowl Street
Honolulu, Hawaii 96813

Attention: Patti Edwards

(808) 587-0076 Office

Patti.L.Edwards@hawaii.gov

ITEM	MODEL & DESCRIPTION	Ext. Price
1	1 Kauai - Mt. Kahili Scope of Work: Estimate to repair DLNR Mt. Kahili water damaged Quantar repeater Receive spare from Honolulu, setup unit. Fly to Mt. Kahili, remove damaged repeater and install spare repeater, test unit Transport broken repeater to PWC Kauai Shop for evaluation and repair estimate Create repair estimate after inspecting unit * Repair estimate cannot be done at this time due to the non availability of equipment. *Work to be done during normal business hours. Shipping spare and repaired repeater (if applicable) to Kauai/Oahu Enclosure 26" W x 24" D x 48" Tall Labor: Set-up and Install Quantar repeater (current Oahu spare) Remove Existing Water Damaged Repeater Repair Estimate Travel: Direct Expenses - Travel and Freight (two stations)	\$ 8,903.31
1a	1 Mt. Kahili Antenna System Repair Invoice (7/6/2010) Labor, VHF Fiberglass Antenna; Pole Clamp Set, Helicopter transportation (Note: reflects 4.712% tax)	\$ 4,637.17
2	1 Lanai - DLNR Antenna System at Pu'u Kilea Scope of Work: Installation of antenna mount, Sinclair antenna and 7/8" transmission line into equipment room Labor: Direct Expenses - Travel and Freight Rig Tower Install Antenna mount and antenna Prep Cable Run Install Transmission line Install 7/8" connector and ant jumper Install Ground Kits Install transmission line into equipment room Sweep Test	\$ 20,624.84

Weatherproof
Clean Site/Dispose trash

Materials:

Sinclair Antenna SC281-HF3LDF
7/8" AVA 5 Transmission line (150')
N/F 7/8" EZfit AVA/FXL (2)
6' NMNM Jumper
7/8" Butterflie Hanger (6)
Ground Kits (3)
Hoisting Grip
Weatherproofing
4" Single hole 7/8" entry boot
Polyphaser
1/2" Super flex NMNM - 10'
1/2" Hanger
Hanger stand off
Misc. Shipping
Valmont
B1558
X-B967
B1557
B1739
B1437
B3108
B1061

****Prices quoted includes 4.712% tax**

Prepared by: Wayne Shimogawa
Date: March 25, 2011 rev 4/8/11



Motorola Solutions, Inc.
6450 Sequence Drive
San Diego, CA 92121
U.S.A.

May 18, 2011

State of Hawaii
Attn: Patricia Edwards
Department of Land & Natural Resources
Division of Conservation and Resources Enforcement
1151 Punchbowl Street #311
Honolulu, HI 96813

Dear Ms. Edwards:

This is to advise you that Pacific Wireless Communications is the only authorized Manufacturer's Representative (MR) of Motorola Solutions, Inc. two-way radio products for the Department of Land and Natural Resources in the state of Hawaii. As a Motorola Solutions, Inc. MR, Motorola Solutions, Inc. authorizes Pacific Wireless Communications on Department of Land & Natural Resources projects, to work as an agent of Motorola Solutions, Inc. to arrange a sale of products and services by Motorola Solutions, Inc. to a customer. These products include, but are not limited to, the 700/800 MHz SmartNet, 700/800 MHz ASTRO P25 Conventional, 700/800 MHz ASTRO P25 Trunking and Secure two-way radio and dispatch products used by customers in the State of Hawaii.

In addition to being the only authorized Motorola Solutions, Inc. MR for the Department of Land and Natural Resources in Hawaii, Pacific Wireless Communications is presently the only Motorola Solutions, Inc. Preferred Service Provider and the only service provider that Motorola Solutions, Inc. will subcontract its service contracts to in the State of Hawaii. The Motorola Solutions, Inc. Premier Service Partner is the highest level of service relationship between Motorola Solutions, Inc. and service providers. Motorola Solutions, Inc. independent service providers who attain this level have demonstrated consistent capabilities in performance, personnel, and commitment to Motorola Solutions, Inc. products and services.

Sincerely,
MOTOROLA SOLUTIONS, INC.



Mark Schmidl
Vice President
Motorola Solutions Sales and Services, Inc.