



JUN -7 P1:34

STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

- 1. TO: Chief Procurement Officer
2. FROM: DBEDT/Strategic Industries Division (SID)
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

The goods/services are comprised of an ESRI ArcGIS Server 10 Standard Enterprise License, including ESRI ArcGIS Server Jump Start service and 3 years of software maintenance. For details, please see Exhibit B, attached hereto.

4. Vendor Name: ESRI

Address: 380 New York Street
Redlands, CA 92373-8100

5. Price:

\$39,791

6. Term of Contract:
(mm/dd/yyyy)

From: July 1, 2011

To: June 30, 2014

7. Prior Sole Source Ref No.

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

Please see Exhibit A, attached hereto.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

Please see Exhibit A, attached hereto.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

Please see Exhibit A, attached hereto.

12. Direct any inquiries to:
Department: DBEDT
Contact Name/Title: Joan Delos Santos

13 Phone Number:
587-2895
Fax Number:
587-2899

Expenditure may be processed with a purchase order/pCard: Yes No
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

for Mary Alice Evans
Department Head Signature

6-1-11

Date

Reserved for CPO Use Only

15 Date Notice Posted: 6/8/2011

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

Procurement Delegation No. 2010-01, Amendment 1 states "...procurement requests submitted to the SPO from departmental personnel without written delegated procurement authority and the appropriate mandatory procurement training will be returned." The SPO has not received from the department the appropriate form SPO-036 for the contact person.

17. APPROVED DISAPPROVED NO ACTION REQUIRED

Arms. Fujin
Chief Procurement Officer

6/8/2011
Date

State Procurement Office
Notice and Request for Sole Source
Exhibit A, DBEDT/SID Attachment to Form SPO-001

Sole Source Request From: DBEDT/Strategic Industries Division (SID)

Question 3. Description of goods, services, or construction:

The goods/services are comprised of an ESRI ArcGIS Server 10 Standard Enterprise License, including ESRI ArcGIS Server Jump Start service and 3 years of software maintenance. For details, please see Exhibit B, attached hereto.

Question 8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

ArcGIS Server is the only software capable of delivering the services required by DBEDT using existing State GIS data and geoprocessing tools. ArcGIS Server is sold only by ESRI, and software maintenance for ESRI products is provided only by ESRI (please see Exhibit C, attached hereto). ESRI is the State's primary Geographic Information System (GIS) software provider, used by at least 20 divisions in 11 State agencies. Several agencies in particular are using ArcGIS Server software (e.g., DAGS, DBEDT, DLNR, DOH) to provide interactive mapping capabilities internally to State agencies and externally to the public. In addition, the State GIS Program is currently in the process of developing an ArcGIS Server application (currently housed on a small OP web server) for the Governor's Office showing State CIP project locations and associated information. Since OP will be assisting in the development and maintenance of DBEDT's internet mapping applications, and uses ESRI products to create, collect maintain and publish the State GIS database, which is used by all State GIS users, the federal and county governments and the public, it is crucial to acquire software with which they (OP staff) are familiar. A myriad of ArcGIS Server samples and templates exist that the State can use as a basis upon which to build and enhance State applications containing web mapping services. It should be noted as well that ESRI is the standard GIS software used by federal agencies as well as the counties.

Question 9. Essential features: How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

Only ArcGIS Server software is able to deliver the services required using the existing State GIS data and existing State GIS geoprocessing tools without conversion to another format. As mentioned above, OP will be assisting in the development and maintenance of DBEDT's internet mapping applications, and already uses ESRI products to create, collect maintain and publish the State GIS database. Due to numerous staff cuts in State government, it is crucial to

deliver services in the most efficient manner possible. This includes developing applications that make the best use of existing resources (e.g., ESRI samples and templates, the expertise of our partners in other State agencies and at other levels of government, software that staff is familiar with, etc.). In addition, only ESRI provides software maintenance for their products, which will be critical to keep existing and future applications functional.

Question 10. Alternate source: The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

While there are other GIS software products such as MapInfo and GeoMedia, only ArcGIS Server software is able to deliver the services required using the existing State GIS data and existing State GIS geoprocessing tools without conversion to another format. As mentioned above, OP will be assisting in the development and maintenance of DBEDT's internet mapping applications, and already uses ESRI products to create, collect maintain and publish the State GIS database. Due to numerous staff cuts in State government, it is crucial to deliver services in the most efficient manner possible. This includes developing applications that make the best use of existing resources (e.g., ESRI samples and templates, the expertise of our partners in other State agencies and at other levels of government, software that staff is familiar with, etc.). In addition, only ESRI provides software maintenance for their products, which will be critical to keep existing and future applications functional.

Exhibit A

Attachment to DBEDT/Strategic Industries Division
Submittal of Form SPO-001 Request for Sole Source

Exhibit B

ESRI Quotation for Goods & Services



Quotation # 20386079

Date: May 6, 2011

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.

380 New York St
Redlands, CA 92373-8100

Phone: (909) 793-2853 Fax: 909-307-3049
DUNS Number: 06-313-4175 CAGE Code: 0AMS3

Customer # 19307 Contract #

STATE OF HAWAII
BUSINESS ECONOMIC DEVELOPMENT & TOURISM
235 S BERETANIA ST
HONOLULU, HI 96813

ATTENTION: Joan Delos Santos
PHONE: (808) 587-2895
FAX: 808-587-2899

To expedite your order, please attach a copy of this quotation to your purchase order.
Quote is valid from: 05/06/2011 To: 08/04/2011

Material	Qty	Description	Unit Price	Total
109065	1	ArcGIS Server Standard Enterprise for Windows Up to Four Cores License	20,000.00	20,000.00
109216	1	ArcGIS Server Standard Enterprise Up to Four Cores Maintenance (Year 2)	5,000.00	5,000.00
109216	1	ArcGIS Server Standard Enterprise Up to Four Cores Maintenance (Year 3)	5,000.00	5,000.00
122330	1	ARCGIS SERVER JUMPSTART – UP TO 2 SERVERS. The ArcGIS Server Jumpstart Service provides up to 3 days of on-site installation and configuration support for ArcGIS Server software on up to 2 customer provided physical or virtual servers by 1 Esri Consultant. If installation and configuration are completed prior to the completion of the 3 day engagement, any additional remaining on-site time can focus on standard ArcGIS Server technology topics such as: ·,Setup and Configuration ·,Services ·,Administration and Diagnostics ·,Data Sources ·,Caching ·,Performance and Scalability Considerations ·,Enterprise GIS Resource Overview Customers will be provided a jumpstart prerequisite and checklist document prior to the on-site visit. The price includes airfare, hotel, car rental, per diem, and other direct costs. On-site support will be provided at a mutually agreed upon customer location during one trip within the United States on consecutive business days during a single work week. By purchasing this service, the customer agrees to the Services Packages Terms and Conditions (G-363-D Addendum) which shall take precedence over any other terms and the customer's purchase order. If not attached, these Terms and Conditions can be viewed on the web at http://www.Esri.com/legal/service-agreements.html This services package requires the customer to prepare for Esri's visit. The preparation requirements are outlined at http://www.Esri.com/legal/service-agreements.html and all services will be provided in accordance with the requirements and assumptions provided therein. Scheduling will be based on resource availability. Topics outside the scope of the ArcGIS Server Jumpstart include but are not limited to: ·,Migration of Databases and Applications ·,Advanced Security ·,High Availability and Failover ·,Production Level Replication · Application Development	8,000.00	8,000.00

Item Total: 38,000.00

Subtotal: 38,000.00

Sales Tax: 1,790.56

Estimated Shipping & Handling(2 Day Delivery) : 0.00

Contract Pricing Adjust: 0.00

* Please indicate on your purchase order if this purchase is funded through the American Recovery and Reinvestment Act, and whether Esri is a Prime Recipient, Sub-recipient, or Vendor for reporting purposes.

For questions contact: Erin Fair	Email: efair@esri.com	Phone: (909) 793-2853 x1263
Acceptance of this quotation is limited to the Esri License Agreement and the Quotation Terms and Conditions This Quotation is made in confidence for your review. It may not be disclosed to third parties, except as required by law. If sending remittance, please address to: Esri, File No. 54630, Los Angeles, Ca 90074-4630		



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380 New York St
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Phone: (909) 793-2853 Fax: 909-307-3049
DUNS Number: 06-313-4175 CAGE Code: 0AMS3

To expedite your order, please attach a copy of this quotation to your purchase order.

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235 S BERETANIA ST
HONOLULU, HI 96813

ATTENTION: Joan Delos Santos
PHONE: (808) 587-2895
FAX: 808-587-2899

Total: \$39,790.56

Once your order is processed, you will receive an email with your software authorization number(s) along with instructions on how to download the software and complimentary data & maps from <http://customers.esri.com>.

The purchase of a new ArcGIS Server license includes 12 months of software maintenance. Maintenance includes technical support and software updates (visit <http://www.esri.com/software/maintenance> to learn more).

* Please indicate on your purchase order if this purchase is funded through the American Recovery and Reinvestment Act, and whether Esri is a Prime Recipient, Sub-recipient, or Vendor for reporting purposes.

For questions contact: Erin Fair

Email: efair@esri.com

Phone: (909) 793-2853 x1263

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If sending remittance, please address to: Esri, File No. 54630, Los Angeles, Ca 90074-4630



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Esri, 380 New York St., Redlands, CA 92373-8100 USA • TEL 909-793-2853 • FAX 909-793-5953

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FOB Redlands, CA, USA

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Hardware: Manufacturer's terms apply. Lead times depend on make/models purchased.

Note: Standard delivery method is ground or two (2)-day air for software and surface carrier for hardware. Actual delivery method may vary depending on weight. Other service is available for an additional fee (e.g., overnight delivery).

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Net thirty (30) days, on approved credit. Orders less than eight hundred dollars (\$800) require prepayment by check or credit card unless your organization is a government agency, university, college, or Fortune 500 company.

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This quote includes applicable sales or use taxes for the prices quoted as required by law. The tax amount may change depending on the time lapse between this quote and your order to us. Esri will include applicable sales or use taxes on your invoice unless you provide proof with your order that your organization or use of the product is tax exempt.



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(E300 03/29/2011)

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 - ArcInfo (either 1 or 2 and 25, 26, 33, 44, and 45)
 - ArcEditor (either 1 or 2 and 25, 26, 33, 44, and 45)
 - ArcView (either 1 or 2 and 25, 33, 44, and 45)
- ArcGIS Desktop Extensions (7)
- ArcGIS Engine Developer Kit and Extensions (1, 14, 15, 22, 25, 26, and 43)
- ArcGIS Engine Runtime and Extensions (either 1 or 2 and 15, 22, 25, 26, and 33)
- ArcGIS Explorer (20, 25, and 33)
- ArcGIS for AutoCAD (1, 20, and 25)
- ArcGIS for iOS (1, 25, and 33)
- ArcGIS Mobile Deployments (1, 15, 16, 25, 33, and 54)
- ArcGIS Server
 - Workgroup (either 3 or 5 and 8, 9, 25, 28, 29, 30, 32, 33, 38, 39, 40, and 45; if licensed as a Term License, 6 will also apply)
 - Enterprise (either 3, 4, or 5 and 8, 9, 25, 27, 31, 33, 38, 39, 40, and 45; if licensed as a Term License, 6 will also apply)
 - > Cloud Bundle (6 and 33)
- ArcGIS Server Extensions
 - ArcGIS for INSPIRE (7, 8, 33, and 35)
 - ArcGIS Server Geoportals Extension (either 3, 4, or 5 and 7 and 52)
 - ArcGIS Server Image Extension (7, 8, and 42)
 - ArcGIS Server Image Extension Service Editor (1)
 - Other Extensions (7)
- ArcGIS Web Mapping (including SharePoint, JavaScript, Adobe Flex, Microsoft Silverlight/WPF, SOAP, and REST) (6, 33, 35, and 53)
- ArcIMS
 - ArcIMS and Extensions (either 3, 4, or 5 and 8, 10, 31, and 45)
- ArcLogistics
 - Desktop (1 and 25)
 - Using ArcGIS Online (6, 20, 25, 34, 35, and 46)
 - Using ArcGIS Server (6, 20, 25, 34, 35, and 46)
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- ArcReader (20, 25, 33, and 45)
- ArcView 3.x and Extensions (1, 7, and 17)
- Esri Aeronautical Solution (either 1 or 2)
- Esri Business Analyst (Canadian Edition) (either 1 or 2 and 6, 25, 33, 36, 45, and 48)
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- Esri Business Analyst Online API for Adobe Flex, Microsoft Silverlight, SOAP, and REST (6, 16, 25, 33, 35, 55, and 56)

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- Esri Business Analyst Server Developer (3, 6, 25, 33, 35, and 51)
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- Esri Developer Network (EDN) Software, Web Services, and Data (6, 7, 24, 25, 26, 33, 34, and 35)
- Esri Nautical Solution (either 1 or 2)
- Esri Production Mapping (either 1 or 2)
- File Geodatabase API
- Geoportals Clients for ArcGIS (7, 20, and 52)
- MapIt (11, 25, 31, 33, 35, 49, and 50)
- MapObjects—Java Edition (1, 5, 8, 15, 18, and 19)
- MapObjects LT (1, 14, and 16)
- MapObjects—Windows Edition (1, 14, 15, 16, and 18)
- MOLE (1)
- NetEngine Internet (5)
- Tracking Server (either 4 or 5 and 31)

Web Services

- ArcGIS Online Services (6, 25, 33, 34, and 35)
- Business Analyst Online (6, 25, 33, 48, 56, 57, and 58)
- Esri Redistricting Online (6, 25, 33, 34, and 35)

Data

- Data with ArcGIS Data Appliance (6, 23, 25, and 41)
- Esri Address Coder (either 1, 2, or 5 and 21, 22, 25, and 48)
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A joint owner ("Assigning Owner") electing not to acquire or maintain protection of any Inventions in any country or countries shall assign its rights in such Inventions to the other joint owner ("Beneficial Owner") as is necessary to enable the Beneficial Owner to protect such Inventions in such country or countries at its expense and for its exclusive benefit. In such event, the Assigning Owner shall make available to the Beneficial Owner the name(s) of Assigning Owner's Inventors and shall otherwise cooperate with the Beneficial Owner in order to assist the Beneficial Owner in protecting such Inventions. The Beneficial Owner shall reimburse the Assigning Owner for all reasonable out-of-pocket expenses incurred in rendering such assistance. If any such Inventions are so protected by the Beneficial Owner, then the Assigning Owner shall have a license with respect to the subject matter of such protected Inventions in such country or countries.

Neither party may license, transfer, sell, or otherwise alienate or encumber its interest in jointly owned Inventions without the written consent of the other party, which shall not be unreasonably withheld by either party.

4. COMPENSATION

Services are provided and invoiced on a firm fixed price basis and the only deliverable is consulting time. Esri will invoice Licensee for all Services Packages ordered upon the issuance of a valid Purchase Order. The Purchase Order shall confirm the quantity and firm fixed price of the Services Packages ordered, as described in the Esri proposal or quotation, and reference these terms and conditions. Esri standard payment terms are Net-30 days from receipt of an Esri invoice. Payment shall be made to the Esri address identified on original Esri invoices. For Services provided beyond the date the quote is effective or delivered in a new calendar year, Esri reserves the right to increase the Services Package price in accordance with

Esri's most current price schedule. Esri's obligation for completion of the Services is limited to the hours outlined in the Services Package descriptions within Esri's statement of work. If additional time is required to complete Licensee's goals or activities set forth in the applicable statement of work, Esri and Licensee will amend the Purchase Order, as mutually agreed, by increasing the quantity of Service Packages ordered and issuing a new, or amended, Purchase Order. Esri may, at its sole discretion, stop work in order to avoid exceeding the total hours allotted in the applicable Services Package. Any unused hours or travel expenses remaining after the performance of a Services Package will expire and will not be available for performance at a later date. If funded Services Packages have not been performed within twelve (12) months of the Esri invoice date, the Services Package will expire and no refund will be provided. Any election to amend and add Services Packages shall not affect the rights or obligations of the parties under this Agreement.

5. LIMITED WARRANTY AND DISCLAIMER OF WARRANTIES

Esri warrants for a period of thirty (30) days from the date of performance that the Services will conform to the professional and technical standards in the software industry. During the limited warranty period, Licensee may require Esri to re-perform the Services, at no additional cost to the Licensee, if the Services do not substantially conform to the professional and technical standards of the software industry. Services Output is provided "AS IS" without warranty of any kind.

Disclaimer of Warranties

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6. LIMITATION OF LIABILITY AND EXCLUSIVE REMEDY

IN NO EVENT SHALL ESRI BE LIABLE TO LICENSEE FOR COSTS OF PROCUREMENT OF SUBSTITUTE GOODS OR SERVICES; LOST PROFITS; LOST SALES; OR BUSINESS EXPENDITURES; INVESTMENTS; BUSINESS COMMITMENTS; LOSS OF ANY GOODWILL; OR FOR ANY INDIRECT, SPECIAL, EXEMPLARY, CONSEQUENTIAL, OR INCIDENTAL DAMAGES ARISING OUT OF, OR RELATED TO, THIS AGREEMENT, HOWEVER CAUSED OR UNDER ANY THEORY OF LIABILITY, EVEN IF ESRI HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. ESRI'S TOTAL CUMULATIVE LIABILITY HEREUNDER, FROM ALL CAUSES OF ACTION OF ANY KIND SHALL IN NO EVENT EXCEED THE AMOUNT ACTUALLY PAID BY THE LICENSEE FOR THE PORTION OF THE SERVICES UNDER THIS AGREEMENT. THESE LIMITATIONS SHALL APPLY NOTWITHSTANDING ANY FAILURE OF ESSENTIAL PURPOSE OF ANY LIMITED REMEDY.

7. CONFIDENTIALITY

The Services Output is Esri confidential information and Licensee shall preserve and protect the confidentiality of said Services Output. Insofar as its rights may be legally restricted, Licensee agrees not to reverse engineer or decompile custom software delivered only in object code, executable code, or similar formats (collectively, "Secure Formats"). For custom software delivered in source code or other human-readable formats, Licensee shall have met its obligations under this Agreement if its disclosure of custom software is limited to custom software in Secure Formats, *provided that* the means for reverse engineering, decompiling, or disassembling such custom software is withheld from such disclosure, and the person or entity in receipt of such custom software similarly agrees not to perform such acts or allow others to do so.

Except as provided in the preceding paragraph, Licensee shall not disclose the Services Output to employees or third parties without the advanced written consent of Esri. However, Licensee may, without such consent, make such disclosures to employees to the extent reasonably required to allow Licensee to use the Services Output in a manner authorized under applicable licenses. Before disclosing all or any portion of the Services Output to employees or third parties as permitted in the preceding sentence, Licensee shall inform such employees or third parties of the obligations in this Agreement and obtain their agreement to be bound by them.

8. EXPORT CONTROLS

The disclosures permitted under Article 7, Confidentiality, shall not relieve Licensee of its obligation to maintain the Services Output in confidence and comply with all applicable laws and regulations of the United States including, without limitation, its export control laws. Licensee expressly acknowledges and agrees that Licensee shall not export, reexport, transfer, or release Services Output in whole or in part, to (i) any U.S. embargoed country (or to a national or resident of any U.S. embargoed country); (ii) any person on the U.S. Treasury Department's list of Specially Designated Nationals; (iii) any person or entity on the U.S. Commerce Department's Denied Persons List, Entity List, or Unverified List; or (iv) any person or entity where such export or reexport violates any U.S. export control laws or regulations including, but not limited to, the terms of any export license or license exception and any amendments and supplemental additions to U.S. export laws as they occur.

9. GENERAL PROVISIONS

9.1 Nonhire of Esri Personnel. Licensee will not directly solicit for hire any employee(s) of Esri's technical staff, who is (are) associated with Services called for under this project, and for a period of one (1) year after completion of the project. In the event the foregoing provision is breached, liquidated damages equal to twelve (12) months of the Esri employee's compensation plus any legal expenses associated with the enforcement of this provision shall be paid by the Licensee to Esri. The foregoing shall in no way restrict Licensee from publicly advertising positions for hire in newspapers, professional magazines, or Internet postings.

9.2 Taxes. Services provided are quoted exclusive of all state; local; value-added or other taxes, customs, or duties; or other charges (other than income taxes payable by Esri). In the event such taxes and/or charges become applicable to Esri's Services or Services Output, Licensee shall pay any such applicable tax upon receipt of written notice that such tax(es) is/are due.

9.3 UCC Inapplicability. Services provided under this Agreement will not be governed by the Uniform Commercial Code (UCC) and will not be deemed "goods" within the definition of the UCC.

9.4 Order of Precedence. These terms and conditions supersede those outlined in any Licensee ordering or authorizing documents such as purchase orders. Any additional terms or conditions in Licensee ordering or authorizing documents are void and may be incorporated into this Agreement only via written amendment signed by both parties to be binding.

9.5 Assignment and Delegation. Esri may, in whole or in part, assign any of its rights or delegate any performance under this Agreement, provided that Esri shall remain responsible for the performance it delegates. This Agreement binds and benefits successors or assigns permitted under this Article.

9.6 Equitable Relief. Licensee agrees that any breach of this Agreement by Licensee may cause Esri irreparable damage and that, in the event of such breach, in addition to any and all remedies at law, Esri shall have the right to seek an injunction, specific performance, or other equitable relief in any court of competent jurisdiction to prevent violation of these terms and without the requirement of posting a bond or undertaking or proving injury as a condition of relief.

9.7 Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of California without reference to its conflict of laws principles.

9.8 Entire Agreement. This Agreement constitutes the sole and entire agreement of the parties as to the subject matter set forth herein and supersedes any previous agreements, understandings, and arrangements (including any attached purchase order terms and conditions) between the parties relating to such subject matter.

Exhibit C

ESRI Sole Source Letter



SOLE SOURCE LETTER

Environmental Systems Research Institute, Inc. (Esri)

380 New York Street

Redlands, CA 92373

Telephone: 909-793-2853, extension 1990

E-mail: jricks@esri.com

DATE: 2/17/11

TO: To Whom It May Concern

FROM: Jackie Ricks, Esri Contracts and Legal Services

RE: Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri, as owner and manufacturer, is the sole-source provider of software maintenance (annual renewal of technical support plus Esri software updates/upgrades) for Esri products, except ArcLogistics and Esri Business Analyst.

Esri is the sole-source provider of the following Esri products in the commercial, state, and local government marketplace:

ArcGIS ArcEditor; ArcGIS ArcInfo; ArcGIS Server and extensions; ArcInfo Workstation and extensions; Esri Developer Network (EDN) subscriptions; MapIt; MOLE; Esri Production Mapping, Esri Defense Mapping, Esri Aeronautical Solution, and Esri Nautical Solution; and certain proprietary training courses.

In an effort to support diversity in federal contracting, Esri has authorized certain small and/or disadvantaged companies (see GSA Advantage! for details) as resellers of Esri products to eligible entities purchasing under a GSA Schedule, including the following products otherwise available only from Esri:

ArcGIS ArcEditor; ArcGIS ArcInfo; ArcGIS Server and extensions; Esri Production Mapping, Esri Defense Mapping, Esri Aeronautical Solution, and Esri Nautical Solution; and certain Esri instructor-led training courses.

Esri distributes certain software licenses, *excluding those listed above*, through open-market value-added resellers and distributors.

If you have further questions, please contact me at 909-793-2853, extension 1-1990.

Sincerely,

A handwritten signature in black ink that reads "Jackie Ricks". The signature is written in a cursive style with a large initial "J".

Jackie Ricks