



11 FEB -3 P3:19

STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

1. TO: Chief Procurement Officer

2. FROM: Emergency Medical Services Injury Prevention System Br / DOH

Department/Division/Agency

WR

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

The S3010 Newborn HAL and S3009 Premie HAL are realistic newborn and pre-term delivery simulation mannequins.

KbPort eTc Mobile audio& video system is a fully mobile recording system, fully compatible with the stated mannequins

4. Vendor Name: Gaumard Scientific Co., Inc

Address: 14700 SW 136 Street
Miami, FL 33196-5691

5. Price:

\$61,358

6. Term of Contract: From: 2/3/2011

To: 2/2/2012

7. Prior Sole Source Ref No.

n/a

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

The S3010 Newborn HAL and S3009 Premie HAL mennequins have the following unique features:

- 1. All computer hardware and compressor accessories are built within the mannequins; this allows the mannequins to be fully utilized outside of a simulation room.
2. All of the mannequine's features and controls are monitored and controlled from a wireless control tablet.

KbPort eTc Mobile audio& video system is a fully mobile recording system, all features are fully functional outside of a standing simulation lab. Also features realtime internet based interactive viewing capabilities.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: The outer island hospitals have limited resources for training healthcare providers with the skills necessary to resuscitate and stabilize newborn and pre-mature infants. Additionally, episodes requiring these skills are intermittent making maintenance of these skills and teaching extremely difficult. The mannequins' tetherless feature means they can be carried and fully utilized outside of a simulation room without any externally connected compressor hoses, power cords or computer interface cables. This allows the instructors to conduct real life training scenerios in the outer island hospital's delivery rooms and emergency departments where actual deliveries occur.

All of the mannequins' many features are controlled by a wireless computer tablet. This allows the instructor to fully conduct the scenerios from a distance allowing a full evaluation of all participants actions and skill demonstrations; providing the most realistic experiences.

continued, please see attached

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

Laerdal SimBaby and SimNewB both require an external compressor, electrical sources, and all features are not controlled by the wireless handheld device. This severely limits the locations and real life scenerios that can be conducted.

METI BabySIM, youngest mannequin is a 3 month old model requires external compressor, etc.

Laerdal Advanced Video System is not a mobile system, made for installation in a simulation room.

12. Direct any inquiries to:

Department: EMSIPSB

Contact Name/Title: Dwayne K. Lopes

13 Phone Number:

733-8326

Fax Number:

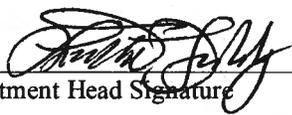
733-8332

Expenditure may be processed with a purchase order/pCard: Yes No

If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14 *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*


Department Head Signature

2/2/11
Date

Reserved for CPO Use Only

15 Date Notice Posted: 2-7-2011

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:

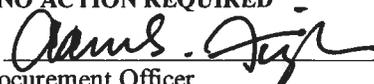
Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

It is noted that contact person on this request, Mr. Dwayne Lopes does not have the applicable written delegated procurement authority. In an e-mail from Mr. Lopes to SPO staff, he acknowledges that he is aware of the requirements for written delegated procurement authority and mandatory procurement training. Please be advised that Mr. Lopes shall not participate in any procurement activities until he has received both written delegated procurement authority and has completed the appropriate mandatory procurement training requirements for the applicable procurement method, pursuant to Procurement Delegation No. 2010-01 and Procurement Circular No. 2010-05 as appropriate.

Approval is conditioned on the above and is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply. This award is required to be posted on the Awards Reporting System.

17. APPROVED DISAPPROVED NO ACTION REQUIRED


Chief Procurement Officer 3/7/2011
Date

9. continuation . . .

The KbPort eTe Mobile audio and video kit allows for real time distance viewing and recording of all aspects of simulation training. These recordings allow for a formal debriefing (objective evaluation) of the participants including reviewing what they performed, when they performed it, their technique and the outcome of their actions. Having the system fully mobile compliments the versatility of the HAL mannequines.

All of these devices and their unique features allow for real life scenerios that would begin anywhere and progress into the hospital ED or delivery.

Simulators
For
Health
Care
Education

gaumard[®]

To Whom It May Concern:

Gaumard Scientific

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Miami, FL 33196-5691

PO Box 140098
Coral Gables, FL 33114

Worldwide

305.971.3790

USA

800.882.6655

FAX

305.667.6085

Internet

www.gaumard.com

E-mail

sales@gaumard.com

Gaumard Scientific Company., Inc located at 14700 SW 136 Street, Miami, FL 33196 is the sole manufacturer and provider for the wireless and tetherless S3010 Newborn HAL.

Please let us know if you require additional information.

Sincerely,



Jessica Greene
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Jessica@gaumard.com