



10 NOV -5 P2:31

STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

- 1. TO: Chief Procurement Officer
2. FROM: DLIR/RESEARCH & STATISTICS OFFICE
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
• Green HIWI Portal: A web site to present information about Hawaii green occupations, industries, and related job openings in a unified way with related Hawaii Labor Market Information and job search engines.
• Hawaii Virtual LMI: A comprehensive online system that will provide Hawaii Labor Market Information (LMI) to individuals, employers, program providers, and that will allow DLIR-R&S LMI staff to update and maintain the Hawaii LMI content.
• Training for Hawaii staff

4. Vendor Name: Geographic Solutions, Inc. (GeoSol)
Address: 1001 Omaha Circle
Palm Harbor, FL 34683
5. Price: \$174,670

6. Term of Contract: (mm/dd/yyyy) From: December 1, 2010 To: May 31, 2011
7. Prior Sole Source Ref No.

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:
• Green HIWI Portal: Integration with DLIR's HireNetHawaii system which is the state's job matching system. It will utilize and improve upon existing databases and search engines to analyze and display local green jobs for jobseekers, employers, counselors, and the local workforce investment boards and their partners.
• Hawaii Virtual LMI: Incorporation with HirenetNetHawaii's LMI modules to provide and improve localized information about the labor market, workforce, occupations, wages, and training resources. System will allow Hawaii LMI staff to update and maintain the various LMI modules easily and efficiently.
• Training for Hawaii staff

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:
• Green HIWI Portal: Will provide tools and reports that will effectively analyze and display information about green job openings and industries collected by DLIR for a wide range of users including jobseekers, employers, and workforce development agencies. Dissemination of this information is crucial to Hawaii's development of a green economy and a trained green workforce.
• Hawaii Virtual LMI: System will improve the dissemination of local labor market information. System will include content management tools that will allow Hawaii LMI staff to update and maintain the many Hawaii LMI modules and data tables easily and efficiently.
• Training for Hawaii staff: Hawaii DLIR staff will be trained and provided support to ensure that local data can be updated and maintained efficiently and effectively.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: : GeoSol provides the only products that meet Hawaii's needs for a Green Jobs Portal and a unique labor market information web site that can be integrated with the HireNetHawaii system. GeoSol is also the only vendor that can host these unique systems for Hawaii and provide the data management tools necessary for Hawaii DLIR staff to update and maintain the localized content. GeoSol is the sole provider of the proprietary license for the HireNetHawaii system that is required to run the Green Jobs Portal and Virtual Labor Market Information. We investigated another major Internet LMI Delivery system provider, but it could not meet our requirement due to the HireNet proprietary license.

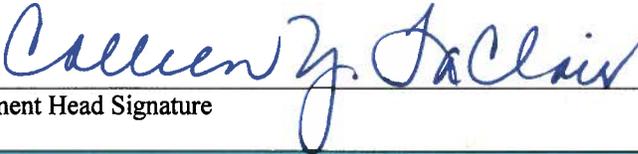
12. Direct any inquiries to:  
Department: DLIR - R&S OFFICE  
Contact Name/Title: Francisco Corpuz, Research & Stats Officer

13 Phone Number:  
586-8996  
Fax Number:  
586-9022

Expenditure may be processed with a purchase order/pCard:  Yes  No  
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*



Department Head Signature

NOV 04 2010  
Date

Reserved for CPO Use Only

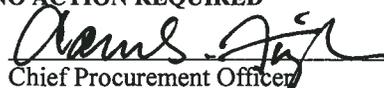
15 Date Notice Posted: 11/8/10

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer  
State Procurement Office  
P.O. Box 119  
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

In conversation with Mr. Francisco Corpuz, it has been confirmed that Mr. Corpuz and Mr. Jeff Matsu are the individuals responsible for this request and that they are aware that they do not have written delegated authority and have not taken the appropriate training. This request is approved with the condition similar to SS 11-014-K and SS 11-026-K that Messrs. Corpuz and Matsu shall not participate in any procurement activities until they have received both written delegated procurement authority and have completed the appropriate mandatory procurement training requirements for the applicable procurement method, pursuant to Procurement Delegation No. 2010-01 and Procurement Circular No. 2010-05 and based on the department's representation that its service can only be obtained through the developer of the system, Geographic Solutions, Inc. This approval is also for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply. Sole source contracts in excess of \$100,000 require cost or pricing data pursuant to HAR chapter 3-122, subchapter 15. This award is required to be posted on the Awards Reporting System.

17.  APPROVED  DISAPPROVED  NO ACTION REQUIRED

  
Chief Procurement Officer

12/23/2010  
Date