



STATE PROCUREMENT OFFICE NOTICE & REQUEST FOR SOLE SOURCE

1. TO: Chief Procurement Officer

2. FROM: Transportation, Highways Division
Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

STATE PROCUREMENT OFFICE
STATE OF HAWAII
10 OCT 11 4 29:49 PM

3. Description of goods, services, or construction:

To alleviate morning traffic congestion on the H-1 Freeway between Manager's Drive Overpass and the Keehi Interchange, the State Department of Transportation has implemented a special contra-flow configuration called "Zipper Lane". The Contractor shall furnish and have on duty a minimum of four workers to operate the moveable barrier transfer machines and to create a High Occupancy Vehicle (HOV) - contra-flow lane during the morning peak traffic period along the H-1 limits.

The Contractor will place and remove flexible delineators, traffic cones, barricades, install portable traffic signs and with the use of a "Zipper Machine" place and reinstall the moveable barriers along the proposed alignment for the morning peak traffic period only.

<p>4. Vendor Name: Safety Systems Hawaii, Inc. Address: 815C Waiakamilo Road, Honolulu, Hawaii 96817</p>	<p>5. Price: <u>\$1,900,000</u></p>
<p>6. Term of Contract: (mm/dd/yyyy) From: <u>10/20/2010</u> To: <u>10/25/2011</u> <i>10/19/2011</i></p>	<p>7. Prior Sole Source Ref No. <u>10-004-D</u></p>

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

Safety Systems Hawaii, Inc. is the current contractor of the Zipper Lane operations from the Manager's Drive overpass to the Keehi Interchange. Safety Systems Hawaii, Inc. continues to be the only contractor in Hawaii that has received certified training to operate and maintain the Zipper Machines from the manufacturer, Barrier Systems, Inc. Safety Systems Hawaii, Inc. also continues to be the manufacturers representative for Barrier Systems, Inc. The proper operation and maintenance of the Zipper Machines is critical to alleviating morning rush hour traffic on the H-1 freeway. There has been no major equipment breakdown during operations for the period that Safety Systems Hawaii, Inc. has operated and maintained the Zipper Machines.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

This contract is essential for the Department of Transportation, Highways Division to alleviate morning traffic congestion on the H-1 Freeway between Manager's Drive Overpass and the Keehi Interchange.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

Safety Systems Hawaii, Inc. is the manufacturer's representative in Hawaii and the only contractor in Hawaii that is properly trained in the maintenance and operation of the two "Zipper Machines" as explained above.

12. Direct any inquiries to:

Department: Transportation
Contact Name/Title: Sharon Nekoba/Civil Engineer

13 Phone Number:

587-2187

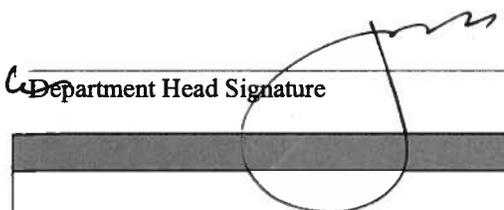
Fax Number:

587-2524

Expenditure may be processed with a purchase order/pCard: Yes No If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*


Department Head Signature

OCT - 5 2010

Date

Reserved for CPO Use Only

15 Date Notice Posted: 10/12/2010

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:

Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. **CPO COMMENTS:** In an e-mail from Ms. Jaime Ho of DOT it is SPO's understanding that Ms. Sharon Nekoba is responsible for preparing the contract, and Mr. Clyde Morita will be the contract administrator once the contract has been executed. It is noted that Ms. Nekoba does not have the applicable written delegated procurement authority and has not taken the appropriate training and Mr. Morita does not have the applicable written delegated procurement authority, but has attended the appropriate training. Please be advised that Ms. Nekoba and Mr. Morita shall not participate in any procurement activities until they have received both written delegated procurement authority and have completed the appropriate mandatory procurement training requirements for the applicable procurement method pursuant to Procurement Delegation No. 2008-01 and Procurement Circular No. 2008-05.

This approval is conditioned upon the above requirements and is based on the department's representation and manufacturer's letter that Safety Systems Hawaii, Inc. is the manufacturer's sole representative in Hawaii and is the only vendor trained to operate the "Zipper Machine" in Hawaii.

Pursuant to HAR 3-122-81(d) the contract period for a sole source shall not exceed one year. Approval is granted to 10/19/11.

Sole source contracts in excess of \$100,000 require cost or pricing data pursuant to HAR chapter 3-122, subchapter 15. This award is required to be posted on the Awards Reporting System.

17.

APPROVED DISAPPROVED NO ACTION REQUIRED


Chief Procurement Officer

10/20/2010
Date



June 10, 2010

Leandro A. Manding
Hawaii Department of Transportation
869 Punchbowl Street
Honolulu, HI 96813

Dear Mr. Manding,

Our agent and representative in Hawaii wanted me to confirm their status with you. Safety Systems, is our sole representative for QMB products in Hawaii. And as you know, they also operate the Zipper Machines for the State and sub contract out technical help from us as the manufacturer. Their operators are the only trained operators for these machines as well as the only ones on the island trained to maintain them.

We believe that the Zipper System in Hawaii is one of the best maintained and operated systems we have installed. Both Barrier Systems and Safety Systems have invested heavily in training over the past 12 years to ensure this system continues to operate properly. Untrained operators could damage the machine and your significant investment in barrier very easily.

If I can answer any other questions, please feel free to call me directly at (707) 301-3106.

Sincerely,

BARRIER SYSTEMS SALES and SERVICE LLC


Gary Kaplan
Vice-President - QMB Business