



10 MAY 21 P1 29
STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
 STATE OF HAWAII

1. TO: Chief Procurement Officer
2. FROM: Transportation/Highways/Oahu District
 Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
 Fourteen year rebuild of Tunnel Wash Vehicle by original equipment manufacturer. Vehicle is a 1996 International 4900 4x2, Model A250, diesel-powered, 6 cylinder, gross vehicle weight 26,760 pounds heavy-duty truck, equipped with rinse and wash equipment designed to wash tunnel walls. Equipment to be rebuilt includes TW 600 Tunnel Washer Attachment with 5-foot roller brush with detergent wash and rinse spray banks, 2000 gallon water tank, high and low pressure water systems, 60 gallon detergent tank, raised operators platform with stainless steel ladders and handrails, high-pressure hand wand, storage boxes, and all hoses and hydraulic and pneumatic systems. Vehicle cab and chassis surfaces to be prepped, primed, and finish painted. Includes freight and handling f.o.b. Honolulu, Hawaii to New Berlin, Wisconsin and return with setup and operator training by company representative.

4. Vendor Name: Wausau Equipment Company, Inc.

Address: 2476 Paysphere Circle
 Chicago, IL 60674

5. Price:

\$352,738.00 + GET taxes

6. Term of Contract:
 (mm/dd/yyyy)

From: 06/01/2010

To: 01/31/2011

7. Prior Sole Source Ref No.

--n.a.--

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: The tunnel wash vehicle is specifically designed for use on and sized for the H-3 Tunnels and is proprietary. This vehicle was part of the design-build contract for the H-3 Interstate Freeway System with unique specifications, like a car-wash system in which the system moves rather than the wall that is being washed. This vehicle is also used to clean the Wilson and Pali Tunnels, which are also maintained by Oahu District. There is only one tunnel wash vehicle in the State of Hawaii, as the only roadway tunnels that are cleaned on a regular basis are located on Oahu under the responsibility of Oahu District.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: The design and operations of the tunnel wash vehicle allows a three-person crew to clean the one-mile long H-3 tunnel (one direction, two walls), within an 8-hour period. Of all other available systems, including use of pressure washers and manual brushes wielded by personnel, none is as quick and economical as the tunnel wash vehicle. A DOT Departmental Staff Study calculates the annual cost savings to DOT at \$132,000 with the cost of using the tunnel wash vehicle and State labor at \$48,000 versus \$180,000 per year using other available methods.

The original vehicle was purchased through federal funds in 1996 and was not on the fleet replacement schedule until January 2008, with the approval of a DOT Departmental Staff Study. With an original cost of \$420,000 and estimated cost of replacement at \$800,000, Oahu District is proposing to rebuild the existing vehicle rather than purchase a new vehicle. Since the vehicle has low mileage (total mileage of 6,000 miles as of April 28, 2010), the cab and chassis is expected to last another 15 years, making the rebuild feasible.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

None other available, as the design is unique to the H-3 Tunnels and equipment design by Wausau Equipment Company, Inc. See attached letter from Wausau Equipment Company on the proprietary status of its tunnel washer equipment.

12. Direct any inquiries to:

Department: Transportation/Highways/Oahu
Contact Name/Title: Clyde Morita *cm A*

13 Phone Number:

485-6208

Fax Number:

485-6270

Expenditure may be processed with a purchase order/pCard: Yes No If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

Department Head Signature

Date

MAY 18 2010

Reserved for CPO Use Only

15 Date Notice Posted: 5/24/2010

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This approval is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply. Sole source contracts in excess of \$100,000 require cost or pricing data pursuant to HAR Chapter 3-122, subchapter 15. Department is reminded that procurements \$2,500 or more are required to be posted on the Procurement Reporting System.

17.

APPROVED DISAPPROVED NO ACTION REQUIRED

James S. Taylor 6/1/2010
Chief Procurement Officer Date



***** PRICE CONFIRMATION *****

TO: State of Hawaii ATTENTION: Clyde Morita
Department Of Transportation REF: Project No. I-H3-1 (75)
Honolulu, Hawaii DATE: April 29, 2010

In reply to your inquiry dated N/A we are pleased to offer you the following pricing which will remain in effect for 45 days from this date.

QTY **DESCRIPTION** **PRICE**

(1) Wausau model TW 600 Tunnel Washer attachment to include the following: TW 600 washer attachment equipped with a 5 foot washer head. Auxiliary diesel engine driven components. High and low pressure water systems to include required diesel powered and heated hot water pumps, 2000 gal. water tank, 60 gal detergent tank, raised operators platform with stainless steel ladder(s) and hand rails, high pressure hand wand with 50 foot hose, four (4) metal water tight storage boxes two (2) on each side, Rotating lights (beacons). Includes preparation, priming and finish painting of customers International cab and chassis. One set of spare washer bristles, all required parts and technical support manuals. All freight to and from Honolulu, Hawaii including applicable insurance requirements. Training by Wausau factory representative per specifications.
Refit Price.....\$322,738.00

 Contingency price to cover unknown ancillary damages that may occur during the shipping and handling process. If required.
Contingency Price.....\$30,000.00

Total Price.....\$352,738.00

Above prices are: Your Cost F.O.B. Honolulu, Hawaii

Delivery: 180 days Terms: 30 days

Regional Sales Manager e-mail: jlemke@wausau-everest.com

Corporate Headquarters:
Wausau-Everest L.P.
 1905 South Moorland Road
 New Berlin, WI 53151-2321 U.S.A.
 800-788-8066
 262-784-8066
 262-784-8720 fax
 www.wausau-everest.com

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WAUSAU • EVEREST

HEAVY-DUTY SNOW & ICE CONTROL



SNOW



ICE

SNOWDOZER

April 29, 2010

Mr. Clyde Morita
State of Hawaii
Department of Transportation
Honolulu, Hawaii 96819

Subject: Tunnel Washing Attachment

Dear Clyde:

Thank you for the opportunity to bid on your planned tunnel washer replacement. Since the States last purchase, in 1997, Wausau Equipment Company (formerly known as Schmidt Engineering) has undergone some significant changes. Expanded product lines, additional assembly facilities and ISO 9000-2001 certification makes us one of the largest manufacturers of specialty equipment in North America.

As such, the model TW 600 Tunnel Washing Attachment, being offered, is a proprietary design and the sole property of Wausau Equipment. Information on the complete line of equipment offered by the Wausau-Everest group of companies, including the tunnel washer, can be viewed on our web site at www.wausau-everest.com.

Sincerely,

John Lemke
Regional Sales Manager

Corporate Headquarters:

Wausau-Everest L.P.
1905 South Moorland Road
New Berlin, WI 53151-2321 U.S.A.
800-788-8066
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ISO 9001:2000 Certified

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1077 Westmount
Ayer's Cliff, Quebec J0B 1C0
CANADA
819-838-4257
819-838-5653 fax
www.wausau-everest.com

WAUSAU "TW600" TUNNELWASHER ATTACHMENT

- Operating Instructions
- Troubleshooting
- Maintenance and
Lubrication Schedule
- Spare Parts List



Serial Number 68758

KEEPING AHEAD OF THE CUTTING EDGE™