



10 JAN -5 P2:42

STATE PROCUREMENT OFFICE NOTICE & REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

1. TO: Chief Procurement Officer
2. FROM: DAGS/ICSD/TSB
Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

Wave Division Multiplexer (WDM) equipment maintenance and equipment parts for the existing network.

This includes Dense Wave Division Multiplexing (DWDM) and Coarse Wave Division Multiplexing (CWDM) replacement parts and equipment and equipment maintenance. The equipment is used statewide to increase the data carrying capacity of the State's Institutional Network (INET) by allowing up to 32 light wavelengths to be used across a single fiber optic strand.

<p>4. Vendor Name: Sorrento Networks, Inc.</p> <p>Address: 9137 East Mineral Circle Suite 340 Centennial, CO 80112</p>	<p>5. Price:</p> <p>\$PriceList</p> <p>\$200,000 <i>dk</i></p>
<p>6. Term of Contract: (mm/dd/yyyy) From: <u>2/1/10</u> To: <u>1/31/11</u></p>	<p>7. Prior Sole Source Ref No. <u>08-049-J</u></p>

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

The Sorrento WDMs are utilized throughout the existing INET by the State, University of Hawaii (UH), and the Department of Education (DOE). The Sorrento WDMs are proprietary. Maintenance and replacement parts for the existing WDM nodes can only be obtained from Sorrento Networks, Inc.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

The State's existing network backbone utilizes the Sorrento WDM to increase the data carrying capacity of the State's INET by allowing up to 32 light wavelengths to be used across a single fiber optic strand. Ongoing maintenance and the ability to obtain replacement equipment parts for the WDMs are critical for the operational integrity of the INET.

Not being able to maintain the network will result in critical failures and prolong network outages.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

The Sorrento WDMs are proprietary and maintenance and replacement parts for the existing WDM nodes can only be obtained from Sorrento Networks, Inc. No other vendor can provide the maintenance and replacement equipment and parts for the WDM nodes utilized by the State, UH, and DOE on the INET. The WDM is a critical part of the State's network backbone and it is essential that the network be maintained at optimum levels.

12. Direct any inquiries to:

Department: DAGS/ICSD

Contact Name/Title: Gwen Nakahara, Manager, Telecom Svcs Branch

13 Phone Number:

586-1930 x615

Fax Number:

586-1962

Expenditure may be processed with a purchase order: Yes No If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements.

14. I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.

Acting Department Head

Sandra Lyahia

12/30/09
Date

Reserved for SPO Use Only

15 Date Notice Posted: 1-6-10

Submit written objections to this intent to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:

Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This approval is based on the department's representation that the Wave Division Multiplexing network's maintenance and parts are available from only this vendor. As a reminder, sole source procurements in excess of \$100,000 require cost or pricing data pursuant to subchapter 15, Chapter 3-122, HAR.

17.

APPROVED DISAPPROVED NO ACTION REQUIRED

Arnell Aguiar
Chief Procurement Officer

2/10/2010
Date