



**STATE PROCUREMENT OFFICE  
NOTICE & REQUEST FOR SOLE SOURCE**

1. TO: Chief Procurement Officer
2. FROM: Transportation, Highways Division  
Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

To alleviate morning traffic congestion on the H-1 Freeway between Manager's Drive Overpass and the Keehi Interchange, the State Department of Transportation has implemented a special contra-flow configuration called "Zipper Lane". The Contractor shall furnish and have on duty a minimum of four workers to operate the moveable barrier transfer machines and to create a High Occupancy Vehicle (HOV) - contra-flow lane during the morning peak traffic period along the H-1 project limits.

The Contractor will place and remove flexible delineators, traffic cones, barricades, install portable traffic signs and with the use of a "Zipper Machine" place and reinstall the moveable barriers along the proposed alignment for the morning peak traffic period only.

<p>4. Vendor Name: Safety Systems Hawaii, Inc. Address: 815C Waiakamilo Road, Honolulu, Hawaii 968 17</p>	<p>5. Price: \$1,709,435.</p>
<p>6. Term of Contract: (mm/dd/yyyy) From: <u>10/17/2009</u> To: <u>10/20/2010</u></p>	<p>7. Prior Sole Source Ref No. <u>09-007-C</u></p>

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

Safety Systems Hawaii, Inc. is the current contractor of the Zipper Lane operations from the Manager's Drive overpass to the Keehi Interchange. Safety Systems Hawaii, Inc. continues to be the only contractor in Hawaii that has received certified training to operate and maintain the Zipper Machines from the manufacturer, Barrier Systems, Inc. Safety Systems Hawaii, Inc. also continues to be the manufacturers representative for Barrier Systems, Inc. The proper operation and maintenance of the Zipper Machines is critical to alleviating morning rush hour traffic on the H-1 freeway. There has been no major equipment breakdown during operations for the period that Safety Systems Hawaii, Inc. has operated and maintained the Zipper Machines.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

This contract is essential for the Department of Transportation, Highways Division to alleviate morning traffic congestion on the H-1 Freeway between Manager's Drive Overpass and the Keehi Interchange.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

Safety Systems Hawaii, Inc. is the manufacturer's representative in Hawaii and the only contractor in Hawaii that is properly trained in the maintenance and operation of the two "Zipper Machines" as explained above.

12. Direct any inquiries to:  
Department: Transportation  
Contact Name/Title: John Williams

13 Phone Number:  
587-2183  
Fax Number:  
587-2524

Expenditure may be processed with a purchase order/p-Card:  Yes  No If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

Department Head Signature

AUG - 6 2009

Date

Reserved for SPO Use Only

15 Date Notice Posted:

8/11/09

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:

Chief Procurement Officer  
State Procurement Office  
P.O. Box 119  
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This approval is based on DOT's representation and manufacturer's letter that this contractor is the only properly trained vendor to operate the "Zipper Machine" in Hawaii. This approval is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply. Department is reminded that procurements \$2,500 or more are required to be posted on the Procurement Reporting System.

17.

APPROVED  DISAPPROVED  NO ACTION REQUIRED

Chief Procurement Officer

Date

Alan S. [Signature] 10/15/09



April 28, 2009

Leandro A. Manding  
Hawaii Department of Transportation  
869 Punchbowl Street  
Honolulu, HI 96813

Dear Mr. Manding,

Our agent and representative in Hawaii wanted me to confirm their status with you. Safety Systems, is our sole representative for QMB products in Hawaii. And as you know, they also operate the Zipper Machines for the State and sub contract out technical help from us as the manufacturer. Their operators are the only trained operators for these machines as well as the only ones on the island trained to maintain them.

We believe that the Zipper System in Hawaii is one of the best maintained and operated systems we have installed. Both Barrier Systems and Safety Systems have invested heavily in training over the past 11 years to ensure this system continues to operate properly. Untrained operators could damage the machine and your significant investment in barrier very easily.

If I can answer any other questions, please feel free to call me directly at (707) 301-3106.

Sincerely,

BARRIER SYSTEMS SALES and SERVICE LLC

A handwritten signature in black ink that reads "Gary Kaplan".

Gary Kaplan  
Vice-President - QMB Business

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An ISO 9001:2000 Company