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STATE PROCUREMENT OFFICE  
NOTICE & REQUEST FOR SOLE SOURCE  
STATE OF HAWAII

- 1. TO: Chief Procurement Officer
- 2. FROM: Department of Health - Emergency Medical Services & IPSB  
Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:  
 Contract 24-hour repair and maintenance services for Hawaii's statewide Medical Communication (MEDICOM) emergency communication system. The UHF/VHF land mobile and microwave communication system consists mainly of Motorola equipment and system design technology. Provide quarterly routine service, maintenance and repair to the emergency backup generators located at remote sites on the islands of Kauai, Maui and Hawaii.

4. Vendor Name: Pacific Wireless Communications, LLC Address: 710 Kakoi Street Honolulu, Hawaii 96819	5. Price: \$324,689.18
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6. Term of Contract: (mm/dd/yyyy) From: 07/01/2009 To: 06/30/2010	7. Prior Sole Source Ref No. 08-061-B
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8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:  
 Pacific Wireless Communications is the only authorized provider of maintenance and repair for Motorola equipment with factory trained technicians on the islands of Kauai, Oahu, Maui and Hawaii to provide 24-hour radio and microwave communication repair and maintenance.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: Pacific Wireless Communications is the only supplier of shelf ready Motorola communication equipment in Hawaii that is essential to insure uninterrupted medical communications between emergency ambulance units, 911 ambulance dispatch centers and hospital emergency department physicians statewide.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: There are no other local radio communications companies with the capacity of on-island technicians, diagnostic equipment and Motorola designation to provide the level of service required to maintain MEDICOM 24x7.

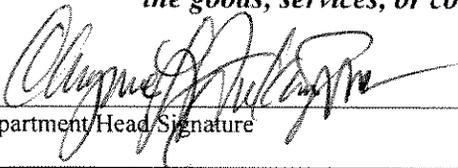
12. Direct any inquiries to:  
Department: Health - EMSIPSB  
Contact Name/Title: Clay Chan, Program Specialist

13. Phone Number:  
733-8328  
Fax Number:  
733-8332

Expenditure may be processed with a purchase order/p-Card:  Yes  No If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.



JUN 17 2009

Department/Head/Signature

Date

**Reserved for SPO Use Only**

15. Date Notice Posted: 6/22/09

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer  
State Procurement Office  
P.O. Box 119  
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This approval is based on the DOH's representation that Motorola has appointed Pacific Wireless Communications as the sole authorized provider of maintenance and repair for Motorola equipment with trained technicians in Hawaii to provide 24-hour radio and microwave communication repair and maintenance.

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APPROVED  DISAPPROVED  NO ACTION REQUIRED

 6/29/09  
Chief Procurement Officer Date



**MOTOROLA**

June 9, 2009

Linda M. Rosen, MD., M.P.H.  
Chief Emergency Medical Services Injury Prevention System Branch  
State of Hawaii Department of Health  
3675 Kilauea Avenue, Trotter Basement  
Honolulu, HI 96816

Dear Dr. Rosen,

This is to advise you that Pacific Wireless Communications continues to represent Motorola in the sales and systems integration of all its major two-way system communications products in the State of Hawaii. These products include, but are not limited to, the 700/800 MHz SmartNet, 700/800 MHz ASTRO Conventional, 700/800 MHz ASTRO Trunking and Secure two-way radio products used by customer in the State of Hawaii. Pacific Wireless Communications LLC is the only authorized source for direct sales and service of the 700/800 MHz SmartNet, ASTRO and Secure capable two-way radio products in the State of Hawaii.

In addition to being the only authorized service provider in the State of Hawaii, Pacific Wireless Communications is qualified as a Motorola Premier Service Partner (PSP). The Motorola Premier Service Partner is the highest level of service relationship. It represents the greatest level of Motorola/Service Provider agreement and interdependence. Motorola service providers who attain this level have demonstrated consistent capabilities in performance, personnel and commitment to Motorola products and services.

Sincerely,

A handwritten signature in black ink, appearing to read 'David Burton', with a long horizontal flourish extending to the right.

David Burton  
Motorola, Inc.  
State of Hawaii – State & Local Government Sales  
(805) 966-7808  
david.burton@motorola.com

SS. 09-058-K