



0120357

STATE PROCUREMENT OFFICE NOTICE & REQUEST FOR SOLE SOURCE

- 1. TO: Chief Procurement Officer
- 2. FROM: Dept of Health - Emergency Medical Services & InjPrev Sys Br *[Signature]*
Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

<p>3. Description of goods, services, or construction: Provide a system upgrade to the Maui County & Oahu emergency ambulance medical communication (MEDICOM) radio system. The existing MEDICOM system is a legacy network that has gone years beyond its operational life expectancy & needs to be upgraded & expanded to address the increased voice traffic & data requirement demands. The upgraded digital equipment (fixed & mobile) shall include a one-year manufacturer and workmanship warranty with 24x7 response and restoration of failures.</p>		
<p>4. Vendor Name: Pacific Wireless Communications, LLC Address: 710 Kakoi Street Honolulu, HI 96819</p>		<p>5. Price: <u>\$3,428,000.</u></p>
<p>6. Term of Contract: (mm/dd/yyyy) From: <u>06/15/2008</u> To: <u>06/30/2010</u></p>		<p>7. Prior Sole Source Ref No. <u>0</u></p>
<p>8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: The planned analog-to-digital simulcast upgrade will provide the expansion of channels to meet the rising demands of 911 emergency ambulance services by adding an additional channel for field to hospital communications and another channel for interoperability. Hospital base equipment will provide emergency department physicians wireless communication capabilities with paramedics requesting their direction in providing care to critically ill or injured patients. The new digital system will provide mobile connectivity for ambulance units responding to calls and/or transmitting critical patient information. The equipment upgrade shall interface to the existing telecommunication antenna system & Maui infrastructure, mobiles & portable equipment shall interface seamlessly with the existing equipment & require no down time for system cutover.</p>		
<p>9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: Pacific Wireless Communications (PWC) is the only Motorola Inc. authorized representative that can meet the following: 1) Interface the existing Motorola analog radio system into the new digital format without down time; 2) Is the only Hawaii telecommunication service center with factory trained service technicians and engineers authorized by Motorola to provide this level of work; 3) The only local provider with statewide on-island radio technicians able to provide 24x7 repair and restoration capabilities; 4) Holds both State of HI contractor's C-15 electronic and C-68T tower licenses to perform installation and repairs on buildings and towers; 5) Is an authorized Motorola Certified Service Center certified to perform warranty and factory approved radio repair work; and, 6) Has office facilities on both Maui and Oahu to perform servicing and maintenance of radio equipment on a walk-in basis.</p>		

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: Motorola is the only vendor that can provide compatible equipment to upgrade the MEDICOM system. PWC is Motorola's exclusive manufacture representative in Hawaii and they are the only vendor in the state that have the certified technicians to do the work as well as perform the servicing and maintenance. Prior Sole Source Reference Numbers granted are: 99-93-R, 03-63-R, 06-064-C, 04-30-J, 07-075-J, 07-051-J.

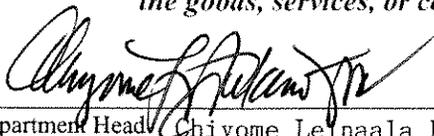
12. Direct any inquiries to:
Department: Health/Emergency Medical Svcs
Contact Name/Title: Clay Chan, Program Specialist

13 Phone Number:
733-8328
Fax Number:
733-9216

Expenditure may be processed with a purchase order: Yes No If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements.

14. I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.



MAY 19 2008

Department Head Chiyome Leinaala Fukino, M.D.

Date

Reserved for SPO Use Only

15 Date Notice Posted: 5/21/08

Submit written objections to this intent to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:
Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This request is being returned without action at the request of Terry Joyce-DOH/EMSIPSB pursuant to an e-mail dated 5/21/08. As a reminder, sole source procurements \$2,500 or more are required to be posted on the Procurement Reporting System.

17.

APPROVED DISAPPROVED NO ACTION REQUIRED


Chief Procurement Officer

Date