



**STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE**

1. TO: Chief Procurement Officer
2. FROM: HEALTH, Communicable Disease, Tuberculosis Control Branch
Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

LHC- TBB seeks an upgrade to the current digital X-ray system.

TBB seeks an upgrade to the current system that is compatible, will allow a viable solution to a heavily used X-ray system, reducing need to purchase new scanners, and provide an affordable inevitable upgrade to the current aging system. A local vendor who can readily upgrade with minimal interruption in services, who can offer an extended warranty, a multi-year maintenance agreement, factory-trained service, local repair is requested. The Canon DR system appears to be the best system for the upgrade to the current system in place at TBB.

4. Vendor Name: Lifescience Resources, Inc

Address: Maunaloa Highway
P.O. Box 378
Hoolehua, Highway 96729

5. Price:

\$226,710.27

6. Term of Contract:
(mm/dd/yyyy)

From: _____

To: _____

7. Prior Sole Source Ref No.

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: Regarding the current Quantum Imaging CR system at TBB, the DR system must be: compatible, easy to upgrade without significant down-time, not require major construction to install, compatible PAX system for data archival and retrieval.

To upgrade our CR system to DR, the Canon DR Panel is the only one that will retrofit into the existing X-ray system. All other DR panels are over 150 pounds, and some need water or nitrogen cooling to operate. No other company can provide an upgrade to the current system and would need to replace your entire X-ray system at increased cost. Replacing the entire X-ray system would also require several days of downtime to do the site prep, existing X-ray system removal, installation, calibration, and certification. The Canon 50G panel was designed to make the time involved in the DR upgrade an overnight event.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

The current CR digital system has been heavily used since 2003 at TBB, taking nearly 15,000 X-rays/ year (one of the busiest units in Hawaii). Two CR scanners are now difficult to repair and replace, and a bucky (estimated at \$10,000) would need to be repaired to keep the same CR system. In the meantime, better DR digital systems are now available at a more affordable cost.

The distributor of the current Quantum Imaging system at TBB was contacted in New York, and they confirm that the Canon DR Panel system supplied by Life-Science Resources would be a compatible upgrade for the current system. They further state that they believe Life-Science Resources is the only authorized supplier and factory-trained service provider in Hawaii for this system. We asked another vendor but they have not confirmed that they can provide factory-trained service.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

Two other vendors were contacted, however, their cost is significantly higher, they may not be authorized supplier or factory-trained in the Canon DR system. There is no advantage to selecting the two other vendors since their product is more expensive and their service in Hawaii is not optimal (not factory trained, not located in Hawaii).

12. Direct any inquiries to:

Department: DOH/CDD/TBB

Contact Name/Title: Jessie Wing, MD/ Chief, TBB

13 Phone Number:

808-832-5737

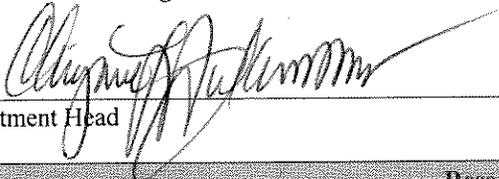
Fax Number:

808-832-5846

Expenditure may be processed with a purchase order: Yes No If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*



Department Head

MAR 6 2008

Date

Reserved for SPO Use Only

15 Date Notice Posted: 3/17/08

Submit written objections to this intent to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

Unless the DOH can provide a statement from the current manufacturer that only the Canon 50G panel can be used to accomplish this upgrade, the DOH may want to consider conducting a restrictive solicitation to complete the upgrade to this x-ray machine.

17.

APPROVED DISAPPROVED NO ACTION REQUIRED


Chief Procurement Officer

4/8/08
Date