

STATE OF HAWAII
REQUEST FOR SOLE SOURCE -5 P12 411

TO: Chief Procurement Officer

FROM: Department of Transportation, Airports Division
(Department/Division/Agency)

STATE OF HAWAII
DEPARTMENT OF TRANSPORTATION
AIRPORTS DIVISION

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

<p>Description of goods, services, or construction:</p> <p>The Department of Transportation, Airports Division (hereafter referred to as "DOTA") requests sole source approval to purchase Information Technology (hereafter referred to as "IT") Maintenance Services to support the DOTA AIRMIS21 system. The system is a complex and mission critical system that integrates the following: Oracle Financials and PropWorks software, using Oracle database management system and associated Oracle software tools, such as Oracle Discoverer, Forms and Reports, to create custom reports and file transfer programs to transfer extracted accounting data to FAMIS. PropWorks software is a niche commercial-off-the-shelf ("COTS") airport software package and is the major component of the AIRMIS21 system. Maintenance support is needed to ensure system sustainability.</p>

Name of Vendor:	Commercial Data Systems	Cost: \$250,000
Address:	50 South Beretania Street, Suite C-208B Honolulu, Hawaii 96813	

Term of Contract:	From: December 1, 2007	To: November 30, 2008	Prior Sole Source Reference No.:
			N/A

<p>The goods, services, or construction has the following unique features, characteristics, or capabilities:</p> <p>Within the State of Hawaii, Commercial Data Systems (hereafter referred to as "CDS", has an exclusive support agreement with AirIT, the vendor of PropWorks software. CDS was also the primary contractor for the AIRMIS21 system implementation project in 2003. CDS resources were also involved in the AIRMIS21 system upgrade project in 2006. Reference AirIT memo, attached, for the exclusive agreement.</p> <p>Even though we believe this maintenance service to be covered under HAR chapter 3-122-81, pre-approved sole source #3 and #4, we are still requesting your approval since the contract will not be made with the PropWorks manufacturer directly, but with their representative here in Hawaii. Reference attached AirIT memo.</p>

REQUEST FOR SOLE SOURCE (Cont.)

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

DOTA seeks CDS maintenance support in the event the DOTA IT staff is unable to resolve system problems timely. The CDS resources are knowledgeable in both the Oracle software tools and the PropWorks application interfaces and would provide the expertise to troubleshoot and resolve problems in a timely manner. Since CDS resources were involved with the first implementation of the system configuration, they are the most knowledgeable resources for the DOTA to seek assistance from because they do not require additional training to maintain the system. The CDS resources are capable to provide the necessary backup support for the DOTA IT staff. AIRMIS21 is considered a mission critical system because it processes property management contracts and accounts receivable for over 1000 customers.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

Airports does not know of other possible and knowledgeable resources for the AIRMIS21 maintenance support.

Direct questions to: Amy Saito Phone: 838-8678

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.

 10/3/07
 Department Head or Designee Date
 ADMINISTRATOR, AIRPORTS DIVISION
 Title (If other than Department Head)

Posted: 10/05/07

Chief Procurement Officer's comments:

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes No . If no, a contract must be executed and funds certified.

APPROVED DISAPPROVED

 10/21/07
 Chief Procurement Officer Date



Air-Transport IT Services, Inc.
6675 Westwood Blvd., Suite 210
Orlando, FL 32821
Phone: 407-370-4664
Fax: 407-370-4657

October 19, 2007

Mr. Scott Watanabe
Commercial Data Systems
50 S. Beretania Street
Honolulu, Hawaii 96813

Dear Scott,

Re: AirIT Partnering Agreement in Hawaii

Air-Transport IT Services, Inc. (AirIT) would like to confirm that CDS is our exclusive partner for PROPworks® software and professional services in the State of Hawaii. The term is for the period between October 19, 2007 and December 31, 2008 and is subject to the terms and conditions of our partnering agreement. Should you have any questions, please do not hesitate to contact me at 407-370-4664, extension 303.

Thank you for your continued support and I look forward to continuing our relationship with CDS.

Sincerely,
Air-Transport IT Services, Inc.

Chris Keller
Executive Vice President and COO



AirIT is a wholly-owned subsidiary of Fraport – Frankfurt Airport Services Worldwide