



STATE PROCUREMENT OFFICE NOTICE & REQUEST FOR SOLE SOURCE

1. TO: Chief Procurement Officer
2. FROM: Stadium Authority, Department of Accounting and General Serv
Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction: 2-YEAR Maintenance, cleaning, servicing and providing standby services for the Sony Jumbtron display system at Aloha Stadium.		
4. Vendor Name: Sony Hawaii Company Address: 960 Mapunapuna Street Honolulu, Hawaii 96818		5. Price: <u>\$319,000.00</u>
6. Term of Contract: (mm/dd/yyyy) From: <u>September 1, 2007</u> To: <u>August 31, 2009</u>		7. Prior Sole Source Ref No. <u>06-05-C</u>
8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: The Stadium scoreboard has proprietary architecture. Special training is required to learn the circuitry system, BETACAM, etc. This request is for a two-year period. The two-year maintenance agreement is \$25,000 less than the previous two-year agreement and \$28,000 less than two, one-year agreements. This represents considerable saving for the Stadium Authority over the next two years.		
9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: The Sony JumboTron is an integral component of the stadium's scoreboard system. Without the JumboTron, a major entertainment feature for licensees and fans would be lost. In addition, the JumboTron generates more than \$300,000 in advertising revenue for the facility. The system is also a component of the NFL Pro Bowl contractual obligations that must be met by the State of Hawaii through the life-time of the Pro Bowl contract.		

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: No other alternate source of maintenance for the Sony JumbTron was investigated. As stated above, the architecture of the circuitry system, programs, etc. are proprietary and require special training from Sony (the manufacturer and supplier of JumboTron replacement parts). It should be noted here that Sony won the competitive bid for the installation of the scoreboard display.

12. Direct any inquiries to:
Department: Stadium Authority, DAGS
Contact Name/Title: Deborah Ishihara/ASO Stadium

13 Phone Number:
483-2753
Fax Number:
483-2823

Expenditure may be processed with a purchase order: Yes No If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements.

14 I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.


Department Head

7/6/07
Date

Reserved for SPO Use Only

15 Date Notice Posted: 7/10/07

Submit written objections to this intent to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16 Chief Procurement Officer's comments:
This approval is given based on Sony's proprietary architecture for the Jumbotron system and resulting savings that will result in a 2-year contract.

17.
 APPROVED DISAPPROVED NO ACTION REQUIRED


Chief Procurement Officer

7/17/07
Date