

STATE OF HAWAII  
REQUEST FOR SOLE SOURCE

'06 FEB -9 A9:03

TO: Chief Procurement Officer

STATE PROCUREMENT OFFICE  
TRANSPORTATION

FROM: Transportation, Airports Division  
(Department/Division/Agency)

Pursuant to Sec. 103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:  
Upgrade of existing Centra Com II Control Console with Console Electronics to a Gold Elite Control Console with Console Electronics. Operator positions will increase from 1 position to 2 positions.

Name of Vendor:	Pacific Wireless Communications, LLC	Cost:	\$391,940.20
Address:	710 Kakoi St. Honolulu, Hawaii 96819		

Terms of Contract:	From:	To:	Prior Sole Source Reference No.:
<i>Upm CPD Approval</i>	<del>Approval of Funds</del>	01 Jan 08	

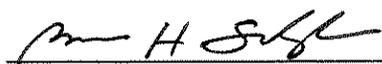
The goods, services or construction has the following unique features, characteristics, or capabilities:  
Pacific Wireless Communications is the only Authorized provider in the State of Hawaii capable of upgrading the existing Motorola Centra Com Console with the Gold Eliter Control Console. The upgrade to the control console is required because of the upgrade of the existing 800 MHz SMARTNET Trunking Radio Communication system. The radio system is being upgraded to a Digital (APCO 25 capable) 800 MHz SMARTNET Trunking Radio Communications Systems. The upgraded Gold Elite console is the only communications console that works with the Digital (APCO 25 capable) 800 MHz SMARTNET Trunking Radio Communications Equipment. The upgraded communications system is still compatible with all of the exisiting DOT 800 MHz systems in the State of Hawaii.

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:  
 To be compliant with Hawaii Revised Statutes, Chapter 444 and 436B (Contractor and Professional & Vocational Licensing Law) the requested Gold Elite Control Console with Console Electronics upgrade must be installed by a C-15 Electronics System Contractor. Pacific Wireless Communications, has the required C-15 Hawaii Electronic System Contractors License. The upgrade will allow level four interoperability through the Gold Elite Communications Console. This provides for the communications integration between the various public safety agencies responding to emergencies at Honolulu International Airport.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:  
 Pacific Wireless Communications, is the only licensed contractor in Hawaii that can upgrade the existing Centra Com II Console with the Gold Elite Communications Console and integrate the upgraded console into the upgraded Digital (APCO 25 capable) 800 MHz SMARTNET Trunking Radio Communications Systems. The upgraded console allows for the communications integration between the various public safety agencies responding to emergencies at HIA which are essential to meet the needs of the State of Hawaii DOT..

Direct questions to: Martinez Jacobs, Airports Fire Chief Phone: 838-8702

*I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

 2/7/06  
 Department Head or Designee Date

Deputy Director, Airports Division  
 Title (If other than Department Head)

Chief Procurement Officer's Comments:  
 This approval is based on DOT's representation that only this equipment will serve their communication needs for the safety of ground personnel and for use during emergency operations. The DOT agrees with the manufacturer (letter attached) that there is only one authorized source for this product and related services.

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes:  No:  . If no, a contract must be executed and funds certified.

APPROVED  DISAPPROVED

 2/17/06  
 Chief Procurement Officer Date



**MOTOROLA**

Ron Harman  
Motorola, Inc.  
1596 Manasco Circle  
Folsom, CA  
December 2, 2005

Rodney Hiraga  
Director  
Department of Transportation  
869 Punchbowl Street  
Honolulu, Hi 96813

Dear Mr. Hiraga,

Subject: Pacific Wireless Communications

This is to advise you that Pacific Wireless Communications continues to represent Motorola in the sales and systems integration of all its major two-way system communications products in the State of Hawaii. These products include the 700/800 MHz SmartNet, 700/800 MHz Astro Conventional, 700/800 MHz Astro Trunking and Secure two-way radio products used by the State of Hawaii. Pacific Wireless Communications LLC is the only authorized source for sales and service of the 700/800 MHz SmartNet, Astro and Secure capable two-way radio products to the State of Hawaii.

Yours truly,

A handwritten signature in black ink, appearing to read 'Ron Harman'.

Ron Harman  
Motorola Sales Team Leader  
Western Division