

# STATE OF HAWAII REQUEST FOR SOLE SOURCE

05 JUN -3 P1:45

TO: Chief Procurement Officer

STATE PROCUREMENT OFFICE  
STATE OF HAWAII

FROM: Transportation, Highways Division  
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

To alleviate morning traffic congestion on the H-1 Freeway between Manager's Drive Overpass and the Keehi Interchange, the State Department of Transportation has implemented a special contra-flow configuration called "Zipper Lane". The Contractor shall furnish and have on duty a minimum of four workers to operate the moveable barrier transfer machines and to create a High Occupancy Vehicle (HOV) - contra-flow lane during the morning peak traffic period along the H-1 project limits.

The Contractor will place and remove flexible delineators, traffic cones, barricades, install portable traffic signs and with the use of a "Zipper Machine" place and reinstall the moveable barriers along the proposed alignment for the morning peak traffic period only.

Name of Vendor: Safety Systems Hawaii, Inc. Address: 815C Waiakamilo Road, Honolulu, Hawaii 96817	Cost: <b>\$1,327,000.00</b> (approx.)
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Term of Contract: From: 01 OCT 2005 To: 31 SEP 2006	Prior Sole Source Reference No.: N/A
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The goods, services, or construction has the following unique features, characteristics, or capabilities:

Safety Systems Hawaii, Inc. is the current contractor of the Zipper Lane operations from the Manager's Drive overpass to the Pearl Harbor Interchange. The Zipper Lane will be extended from the Pearl Harbor Interchange to the Keehi Interchange on or around July of this year. Safety Systems Hawaii, Inc. has operated the current Zipper lane since its inception in 1998. Safety Systems Hawaii, Inc. is the only contractor in Hawaii that has received certified training to operate and maintain the Zipper Machines from the manufacturer, Barrier Systems, Inc. Safety Systems Hawaii, Inc. is also the manufacturers representative for Barrier Systems, Inc. The proper operation and maintenance of the Zipper Machines is critical to alleviating morning rush hour traffic on the H-1 freeway. There has been no major equipment breakdown during operations for the period that Safety Systems Hawaii has operated and maintained the Zipper Machines. Safety Systems Hawaii, Inc.'s track record and professionalism has always been excellent and above expectations.

REQUEST FOR SOLE SOURCE (Cont.)

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

This contract is essential for the Department of Transportation Highways Division to alleviate morning traffic congestion on the H-1 Freeway between the Manager's Drive Overpass and the Keehi Interchange.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

Safety Systems Hawaii, Inc. is the manufacturers representative in Hawaii and the only contractor in Hawaii that is properly trained in the maintenance and operation of the two "Zipper Machines" as explained above.

Direct questions to: Jamie Ho Phone: 587-2130

*I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

*Randy Harris* JUN - 1 2005  
Department Head or Designee Date  
DIRECTOR OF TRANSPORTATION  
Title (If other than Department Head)

Chief Procurement Officer's comments:

It is our understanding from the DOT that the selected vendor is the manufacturer's authorized representative in Hawaii and is the only company trained to operate and maintain the necessary equipment for the Zipper Lane.

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes  No  If no, a contract must be executed and funds certified.

APPROVED  DISAPPROVED

*[Signature]* 6/13/05  
Chief Procurement Officer Date