

**STATE OF HAWAII  
REQUEST FOR SOLE SOURCE**

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TO: Chief Procurement Officer

STATE PROCUREMENT OFFICE  
STATE OF HAWAII

FROM: DBEDT/AFED/Hawaii Film Office  
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

For services related to the coordination and implementation of Maui Film Festival on Wailea, Maui from June 15-19, 2005.

"This is an annual event. Per State Procurement Office Sole Source is being requested."

Name of Vendor: Mr. Barry Rivers Address: Maui Film Festival, Inc. P.O. Box 790669 Paia, HI 96779	Cost: \$10,000.00
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Term of Contract: From: June 1, 2005	To: Dec. 31, 2005	Prior Sole Source Reference No.:
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The goods, services, or construction has the following unique features, characteristics, or capabilities:

This six-year-old festival features an eclectic mix of big studio-made feature films, independent films, and documentaries, and has also played host to a comedy show, live music, and a food festival. The festival prefers "films with heart" and has a proud tradition of featuring films set in and around the ocean. The festival has always attracted a significant number of marquee Hollywood celebrities and is conducted at spectacular venues unmatched by any film festival. Besides open-air showings on beaches and rooftops, the festival boasts the Celestial Cinema, a state-of-the-art sound and picture showcase featuring a 50-foot screen on a vast grass expanse backed by the Pacific Ocean and fronted by the Haleakala volcano crater. This jaw-dropping venue has been called the "premiere outdoor cinema on the planet."

### REQUEST FOR SOLE SOURCE (Cont.)

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

The Maui Film Festival is the premier neighbor island film festival. No other local film festival offers the same dramatic venues or attracts the same level of star power. By sponsoring the festival, the Film Office gains exposure to a high level of Hollywood actors, directors, and producers, and gets additional marketing impact from the remarkable outdoor theater.

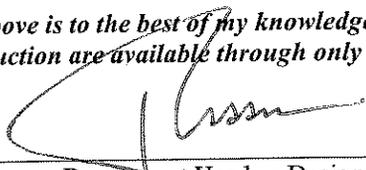
The following other possible sources for the goods, services, or construction were investigated by do not meet our needs because:

No other local film festival offers the same dramatic venues or attracts the same level of star power as the Maui Film Festival does.

Direct Questions to: Ms. Donne Dawson

Phone: 586-2567

*I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*



APR 4 2005

Department Head or Designee

Date

Title (If other than Department Head)

Chief Procurement Officer's comments:

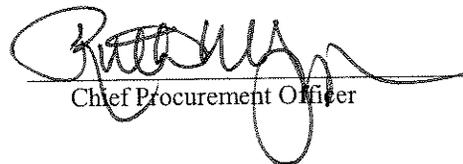
Your request does not provide sufficient justification to support this sole source purchase, nor justify why only this vendor is uniquely qualified to provide the service. We understand that this purchase may be in addition to another expenditure that in total will exceed \$25,000. To perform a complete review on this request, this requirement should be consolidated and submitted as a single request. Should you have any questions, please call Colin Tanaka at 586-0588.

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes  No . If no, a contract must be Executed and funds certified.

APPROVED

DISAPPROVED



Chief Procurement Officer

4/2/05

Date