

STATE OF HAWAII
REQUEST FOR SOLE SOURCE

05 APR -8 P2:58

TO: Chief Procurement Officer

STATE PROCUREMENT OFFICE
STATE OF HAWAII

FROM: Land and Natural Resources/Forestry & Wildlife/Admin
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

Radio Maintenance Contract for DLNR "Green Net" radio system equipment statewide. Items on the Maintenance Contract include repeaters, desktop consoles, system interface cards (modems), portable and mobile radios, base stations and remote stations. Vendor must meet performance criteria for rapid response on all repairs.

Name of Vendor:	Pacific Wireless Communications, LLC	Cost:	approx \$85,000
Address:	710 Kakoi St., Honolulu, HI 96819		

Term of Contract:	From:	To:	Prior Sole Source Reference No.:
	July 1, 2005	June 30, 2007	01-35-R, 997-115-R, 03-47-T

The goods, services, or construction has the following unique features, characteristics, or capabilities:

The DLNR "Green Net" radio system provides communications for DLNR staff and cooperators in remote areas of the state. This infrastructure is used for fire fighting, emergency response, search and rescue and law enforcement. Rapid response in case of equipment failure is critical in protecting human life and property.

Pacific Wireless Communications (PWC), LLC is the only radio equipment maintenance vendor in Hawaii that can provide statewide "end-to-end" maintenance and repair services.

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

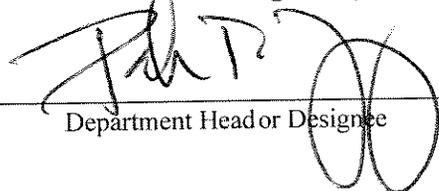
Only PWC has the infrastructure to support a complete inventory of spare parts and replacement equipment for critical infrastructure including repeaters, base stations, mobile and portable radios. In addition, the Division's radio system is tied into the Statewide microwave system, which is also maintained exclusively by PWC.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because: In 1995 DLNR submitted its radio contract for competitive bid.

Pacific Wireless Communications (then a division of Motorola) was the only bidder. Since that time, we have not seen any changes in the ability of any other vendor such as Diversified Communications, CQ Communications and Delta Communications to provide comprehensive maintenance services for land/mobile radio systems or microwave systems.

Direct questions to: Ronald Cannarella Phone: 587-4189

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.



Department Head or Designee Date

Title (If other than Department Head)

Chief Procurement Officer's comments:

This approval to use the selected vendor is limited to Motorola manufactured radio equipment only. The DLNR should use appropriate procurement methods to obtain maintenance for radio equipment not manufactured by Motorola since the selected vendor is not the sole source provider of maintenance for this equipment.

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes No . If no, a contract must be executed and funds certified.

APPROVED DISAPPROVED



Chief Procurement Officer Date 4/19/05