

STATE OF HAWAII REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: Health, Environmental Health Services Division, Vector Control Branch
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

- Phoenix ULV foggers, Model 800 MD and calibration (3 each)
- Calibration of existing foggers on Maui and Hawaii (4 foggers)
- Phoenix 800, Pro Control, GPS, basic (7 units)
- Phoenix porta-pak fogger sprayers (20 each)

Name of Vendor: **B&G Chemical Equipment Company, Inc.**
Address: **10539 Maybank**
Dallas, Texas 75220

Cost:
\$50,000.00 (lump sum)

Term of Contract: From: *Wpm LPO*
~~March 1, 2005~~ *Approval* To: **February 28, 2006**

Prior Sole Source Reference No.:

The goods, services, or construction has the following unique features, characteristics, or capabilities:

The Phoenix ULV foggers will be installed on pickup trucks and used to spray mosquito adulticides during rapid response to WNV when the virus is detected in Hawaii. The Phoenix 800 Pro Control GPS unit is an attachment to the Phoenix ULV (ultra-low volume) foggers. The GPS units regulate the flow of pesticides dependent on the speed of the vehicles. These truck-mounted units are needed on all islands. Currently, Maui and Hawaii each have two foggers, and to ensure uniformity of equipment on all islands, three additional foggers need to be purchased (2 for Oahu, 1 for Kauai).

Calibration of the ULV foggers are necessary to ensure that the amount of pesticides applied is accurate and according to label directions.

The Phoenix porta-pak fogger sprayers are motorized back-carried sprayers that apply concentrated pesticides in minute droplets at ultra-low rates. A droplet size below 20 microns is required when applying Aqua Reslin or Permanone.

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

Equipment needs to be available in the state in order for the Vector Control Branch to respond when West Nile Virus is detected in the state.

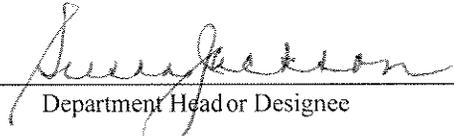
The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

Clarke Mosquito Control and London Fog, Inc. were contacted. They do not have GPS control units that will work on the existing equipment on Hawaii and Maui.

Direct questions to: Gregory K. Olmsted

Phone: 483-2535

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.

 MAR 18 2005
Department Head or Designee Date
Deputy Director of Health
Title (If other than Department Head)

Chief Procurement Officer's comments:

The DOH has not provided sufficient justification to support this sole source purchase. This request does not adequately justify why only these named equipment will meet the DOH's mission to control the mosquitoes for the West Nile Virus. The DOH should research other equipment from different manufacturers before purchasing additional equipment.

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes No . If no, a contract must be executed and funds certified.

APPROVED

DISAPPROVED

 4/1/05
Chief Procurement Officer Date