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STATE OF HAWAII REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: Department of Public Safety—Narcotics Enforcement Division
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

Computer software program (Prescription Monitoring Program Manager) specifically designed to collect and analyze controlled substance prescription data.

Name of Vendor:	Optimum Technology	Cost: \$59,000.00
Address:	100 East Campus View Boulevard, Ste 380 Columbus, Ohio 43235	

Term of Contract:	From:	To:	Prior Sole Source Reference No.:
			None

The goods, services, or construction has the following unique features, characteristics, or capabilities:

Optimum Technology is the only software program specifically designed to both collect controlled substance prescription data and to analyze the data to detect possible diversion and /or illegal activity by having a higher capacity to archive data and a superior sorting and search engine for detection. It has an up-load module which enables the user to receive, check, cleanse and up-load prescription data either directly from pharmacies or from third party contractor(s).

While there is an existing contract with Atlantic Associates at an annual cost of \$55,824.00, the Atlantic contract is for a prescription data capture repository of all Schedule II through IV controlled substance prescription information collected from all pharmacies statewide. This data is then sent to Atlantic Associates who converts this raw data to a set format (ASCII) and sends this disk to NED for analysis.

Initially, the Optimum Technology software has a licensing cost of \$50,000.00 with an annual software support cost of \$9,000.00. This software will be utilized to analyze the raw data collected by Atlantic Associates. Once the data analyzing portion has been implemented, the data collection portion of the software can be phased-in, thus eliminating the need for a third party data collection service.

REQUEST FOR SOLE SOURCE (Cont.)

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

This software has the ability to do the necessary analysis/reports in order for NED to fulfill its mission as required in Chapter 329, HRS.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

There are no "off-the-shelf" software programs available that specifically address the needs of the state Prescription Monitoring System. A national technology meeting was held in October, 2004 and vendors demonstrated their products, however, none of the vendors except for Optimum Technology, had specific software for the specific stated purpose. The only software available were basic search software which had to be customized in order to meet the agency's needs and would greatly exceed available funding.

Direct questions to: Marc Yamamoto mey 3/7/05

Phone: (808) 587-1215

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.

Ronald T. Gummy 3-8-05
Department Heador Designee Date

Title (If other than Department Head)

Chief Procurement Officer's comments:

Since PSD has indicated that other software are available and may be customized to meet their needs, this request does not qualify as a sole source purchase.

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes No . If no, a contract must be executed and funds certified.

APPROVED

DISAPPROVED

Ronald T. Gummy
Chief Procurement Officer

MAR 22 2005
Date

STATE OF HAWAII NOTICE OF SOLE SOURCE

The Chief Procurement Officer is in the process of reviewing the request from the Department of Public Safety for the sole source purchase of the following goods, services, or construction:

Computer software program (Prescription Monitoring Program Manager) specifically designed to collect and analyze controlled substance prescription data.

Vendor: Optimum Technology
Address: 100 East Campus View Boulevard, Ste 380
Columbus, Ohio 43235

Term of Contract: From: To: **Cost:** \$59,000.00

Direct any inquiries to:		Phone Number:
Department:	Public Safety	808-587-1215
Contact Name/Title:	Marc Yamamoto	Fax Number:
Address:	919 Ala Moana Boulevard, Room 413 Honolulu, Hawaii 96814	808-587-1244

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Date Notice Posted: 3/14/05

A copy of this notice of sole source shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at least seven (7) calendar days prior to any approval action.

Submit written objections to this notice to issue a sole source contract within seven (7) calendar days from the date this notice was posted to:

Chief Procurement Officer  
Office/Agency State Procurement Office  
Address 1151 Punchbowl Street, Room 413  
Honolulu, Hawaii 96813