

STATE OF HAWAII REQUEST FOR SOLE SOURCE

'05 MAR -9 P2:51

TO: Chief Procurement Officer

STATE PROCUREMENT OFFICE
STATE OF HAWAII

FROM: Department of Transportation/Airports Division
(Department/Division/Agency)

Pursuant to § 103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

<p>Description of goods, services, or construction:</p> <p>Furnishing all parts, tools, equipment, and incidentals for repair of aircraft rescue and firefighting trucks located at various airports statewide. The current Airports Division aircraft rescue and firefighting truck fleet is comprised of only two manufacturers, Oshkosh and E-One.</p>

<p>Name of Vendor: Pacific Detroit Diesel-Allison Company</p> <p>Address: 91-265 Kalaeloa Blvd. Kapolei, HI 96707</p>	<p>Cost: Approx. \$250,000/year</p>
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<p>Term of Contract: From: Date of approval</p>	<p>To: 12/31/06</p>	<p>Prior Sole Source Reference No.:</p>
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<p>The goods, services, or construction has the following unique features, characteristics, or capabilities:</p> <p>Pacific Detroit Diesel-Allison is the only authorized dealer for Oshkosh and E-One parts and service.</p>

REQUEST FOR SOLE SOURCE (Cont.)

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

Under Title 14 CFR Part 139, Operational Requirements, the Airports Division is required to maintain "vehicle readiness". This requires the Airports Division to immediately repair any firefighting vehicle that becomes inoperative in order to ensure continued air carrier operations at the statewide airports.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

Pacific Detroit Diesel-Allison is the only local service and parts dealer in Hawaii for both Oshkosh and E-One vehicles. (See attached letters from Oshkosh and E-One.)

Direct questions to: Martinez Jacobs Phone: 838-8702

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.

B. Martinez

MAR - 8 2005

Department Head or Designee

Date

DEPUTY DIRECTOR

Title (If other than Department Head)

Chief Procurement Officer's comments:

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes No . If no, a contract must be executed and funds certified.

APPROVED

DISAPPROVED

[Signature]
Chief Procurement Officer

3/28/05
Date



OSHKOSH TRUCK CORPORATION
AIRPORT / MUNICIPAL PRODUCTS
 P.O. Box 2566 • OSHKOSH, WI. 54903-2566
 PHONE: (920) 233-9400 / FAX: (920) 233-9670

TO: Martinez Jacobs – Staff Officer **DATE:** March 23, 2004

COMPANY: Honolulu International Airport

CC: Jeremy Hew – Maintenance Supervisor (HIA)
 Clayton Settell – Parts & Service Sales (PDDA)
 Ryan Barnett – Service Manager (PDDA)

FAX NUMBER(s): 808-838-8760
 808-836-6690
 808-682-5573

FROM: Harold G. Ness *Harold Ness*
 Western Regional Sales Manager

SUBJECT: Oshkosh ARFF Vehicle - Parts and Service Support

NUMBER OF PAGES INCLUDING COVER: (1)

*Copy TO:
 Service HD
 CONTRACTS OFFICE*

The intent of this memo is to clarify that Oshkosh Truck Corporation remains the sole source for all Oshkosh ARFF vehicles produced for the State of Hawaii. However, to provide a better quality of service to the airports in Hawaii we have signed Pacific Detroit Diesel-Allison as our local service and parts dealer. This agreement will provide your airport personnel with local contacts to address all of your parts and service needs with the support of our expert technical staff at Oshkosh. This agreement applies to all series of Oshkosh vehicles currently in service as well as any new vehicles yet to be delivered.

Your primary contact at Pacific Detroit Diesel-Allison is:

Clayton Settell Parts and Service Sales

Phone: 808-682-2400
 Mobile: 808-306-3611
 Fax: 808-682-5573
 E-mail: CSettell@pacificdda.com

Please contact Clayton for all of your parts or service needs. I'm confident he will handle your account with the same expertise and care you've come to expect from his counterparts at Oshkosh Truck.

If you have any questions about this Parts & Service agreement, please don't hesitate to contact me.

Harold Ness
 Western Regional Sales Manager
 Oshkosh Truck Corporation
 Phone: 801-546-4893
 Mobile: 801-726-7903
 Fax: 801-497-0328
 E-mail: Hness@oshtruck.com



Subsidiary of Federal Signal Corporation.

8 April, 2004

Dear: Mr. Martinez Jacobs

**Emergency- One acknowledges that it is the sole source of E-1 ARFF vehicles
Through out Hawaii.**

E-1 is pleased to announce that Pacific Detroit –Allison as our local support for parts and service for the state of Hawaii.

This will allow for much quicker parts and service response for our customer needs.

Your direct contact at Pacific Detroit Allison is:

Clayton Settell Service and Parts Sales

Phone - (808) 682-2400

Mobile – (808) 306-3611

Fax – (808) 682-5573

E-mail – Csettell@pacificdda.com

To better meet our customer needs Emergency-One offers after hours Technical and Parts support from the factory, By the dedicated work force of the customer support group for both customer and dealer needs.

Customer Support (353)861-3612

If you have any questions please contact me directly

Sincerely,

Keith Durden

A handwritten signature in cursive script that reads 'Keith Durden'.

**Keith Durden
ARFF/International
Technical Supervisor
(352)861-6881
kdurden@e-one.com**

*E-ONE Inc. • 1601 SW 37th Avenue • Ocala, FL 34474
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We proudly manufacture E-One, Superior and Bronto Skylift.