

STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE 15 AUG 27 A8:24

ADMINISTRATION
 STATE PROCUREMENT OFFICE
 STATE OF HAWAII

TO: Chief Procurement Officer

FROM: Department of Health, State Laboratories Division
Name of Requesting Department

Pursuant to HRS §103D-306 and HAR chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Describe the goods, services, or construction to be procured.

The Environmental Protection Agency (EPA) requires the State to test both drinking water and beach waters. The EPA certifies laboratories to perform analysis on the water samples using a specific method. The SLD is certified by EPA to use Colisure (for drinking water) and Enterolert (for beach water). Both Colisure and Enterolert are products only sold from IDEXX Distribution, Inc. The request amount, \$20,000, represents SLD's best estimate of it's needs. It must be noted in 2013, the molasses spill ocured and SLD services were required, and in 2014, HIDOJ requested the assistance from the SLD and increased the demand for those products. SLD is planning "in case" of another emergency.

2. Vendor/Contractor/Service Provider Name: IDEXX Distribution, Inc.	3. Amount of Request: \$20,000.00
4. Term of contract (shall not exceed 12 months), if applicable: From: ¹⁵ 14 -Sep-15 <i>8/31/15 Per Wanda Chang - cov 16</i> To: 15 -Sep-14	5. Prior SPO-001, Sole Source (SS) No.: SS15-023W

6. Describe in detail the following:

a. The unique features, characteristics, or capabilities of the goods, service or construction.

The Environmental Protection Agency (EPA) requires the State to test both drinking water and beach waters. The EPA certifies laboratories to perform analysis on the water samples using a specific method. The SLD is certified by EPA to use Colisure (for drinking water) and Enterolert (for beach water). Both Colisure and Enterolert are products only sold from IDEXX Distribution, Inc. Both the Colisure and Enterolert method requires the IDEXX products as a necessity, there is no substitute. It should be noted, there are other methods that may be used to analyze drinking water and beach water. However, SLD is only certified to process the samples with Colisure and Enterolert.

b. How the unique features, characteristics or capabilities of the goods, service or construction are essential for the department

The EPA, to protect the public, requires the State to analyze both drinking water and beach waters. This a federal mandate. Per federal guidelines, drinking water and beach water must be analyzed each month to ensure public safety. In addition, as mentioned in 6A above, the EPA certifies the labortories for a specific method. The testing method for which the SLD is certified by the EPA requires the use of IDEXX reagents.

7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction.

As stated in 6a above, there is no alternative. The SLD is required and certified by the EPA to perform a specific, standard test and this requires the use of IDEXX reagents exclusively.

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

There are no alternate sources.

9. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required.)

*Point of contact (Place asterisk after name of person to contact for additional information).

Name	Division/Agency	Phone Number	E-mail Address
Wanda Chang	EHASB/SLD	453-6683	wanda.chang@doh.hawaii.gov

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

All requirements/approvals and internal controls for this expenditure is the responsibility of the department.

I certify that the information provided is to the best of my knowledge, true and correct.


Department Head Signature

AUG 25 2015

Date

For Chief Procurement Officer Use Only

Date Notice Posted: 8/31/15

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

state.procurement.office@hawaii.gov

Chief Procurement Officer (CPO) Comments:

Approval is granted for the period 9/15/2015 to 9/16/2016 and is based on the department's representation that the EPA certified Hawaii SLD labs to test drinking water with Colisure and that Hawaii SLD labs are proficient to use Enterolert to test beach waters. Both Colisure and Enterolert are IDEXX reagents and sold exclusively by IDEXX Distribution, Inc.

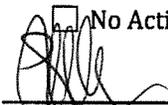
This approval is for the solicitation process only. HRS section 103D-310(c) and HAR section 3-122-112 shall apply (i.e., vendor is required to provide proof of compliance and may use the Hawaii Compliance Express) and the award is required to be posted on the Awards Reporting System. Copies of compliance and the awards posting are required to be documented in the procurement/ contract file.

If there are any questions, please contact Carey Ann Sasaki at 586-0575, or careyann.r.sasaki@hawaii.gov.

Approved

Disapproved

No Action Required



Chief Procurement Officer Signature

9/18/15

Date



ISO 9001:2008 CERTIFIED

August 14, 2015

State of Hawaii DOH
2725 Waimano Home Rd
Pearl City, HI 96782

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the *sole supplier* of the following products to the Water Market:

Product	Sole Manufacturer	Sole Supplier in US Water Testing Market
Colilert* reagent	Yes	Yes
Colilert* Comparator	Yes	Yes
Colilert*-18 reagent	Yes	Yes
Colisure* reagent	Yes	Yes
Enterolert* reagent	Yes	Yes
IDEXX Vessel	Yes	Yes
Quanti-Tray* Sealer	Yes	Yes
Quanti-Tray*	Yes	Yes
All Colilert* Starter Kits	Yes	Yes
All 20-pack, 100-pack, and 200-pack Combo Packs	Yes	Yes
IDEXX-QC		Yes
Colilert* Quanti-Cult™ QC kit	Yes	Yes
SimPlate* for HPC test kit	Yes	Yes
Filta-Max* Automatic Wash Station	Yes	Yes

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc. because our shipping location moved from Westbrook, Maine to Memphis, Tennessee.

I hope this information is of assistance. If you have any questions, please call Dave Jefferson at 1-800-321-0207

Sincerely,

Dave Jefferson

Dave Jefferson
IDEXX Water Division

*Colilert, Colilert-18, Colisure, Enterolert, Quanti-Tray, SimPlate, IDEXX-QC and Filta-Max are trademarks or registered trademarks of IDEXX Laboratories, Inc. or its affiliates in the United States and/or other countries.