

STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

15 AUG 20 A8:16

ADMINISTRATION
STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer
FROM: Department of Business, Economic Development, and Tourism
Name of Requesting Department

Pursuant to HRS §103D-306 and HAR chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Describe the goods, services, or construction to be procured.
Services to monitor, maintain, repair, and ensure operational security and integrity of the DBEDT/Foreign-Trade Zone Division's (FTZ) Security Management System (SMS). This system, comprising of an intrusion (motion) detection system, physical secured and electronically-monitored gate, fence, and internal door system, electronic (badge) entry and access system, and video monitoring and recording surveillance system. The entire security system, comprising of these components, is unified and integrated over a single interface through a secure, Virtual Private Network (VPN).

Table with 2 columns and 2 rows. Row 1: 2. Vendor/Contractor/Service Provider Name: Security Resources Pacific, Inc. 3. Amount of Request: \$14,950.00. Row 2: 4. Term of contract (shall not exceed 12 months), if applicable: From: 1-Aug-15 To: 31-Jul-16. 5. Prior SPO-001, Sole Source (SS) No.: SS15-007K.

6. Describe in detail the following:
a. The unique features, characteristics, or capabilities of the goods, service or construction.
The FTZ SMS utilizes the PremiSys software and specialized hardware for system monitoring, security, and remote control. The system can be accessed remotely by FTZ managerial staff, off- hours security monitoring company, and Security Resources Pacific, Inc. Security Resources Pacific, Inc. is the sole provider of the software and integrated systems, and is the only authorized vendor in the State of Hawaii that can provide service for installation and on-going maintenance of both system hardware and software. The FTZ SMS was recently updated with the PremiSys system in order to accommodate the integration of the additional cameras and access control for the new Homer A. Maxey International Trade Resource Center wing. This upgraded system allows the FTZ to manage the entire facility SMS. This request is in accordance with HAR Sec. 3-122-81 (7).
b. How the unique features, characteristics or capabilities of the goods, service or construction are essential for the department
FTZ #9 operates a federally-bonded warehouse which is officially recognized by Congress as a zone operating outside of U.S. Customs territory on American soil. Due to this federally granted designation, U.S. Customs requires FTZ #9 to operate and maintain a security system to U.S. Customs Regulations in order to monitor real-time activity and record as necessary. The SMS must be operational at all times, 24/7/365, in order to retain Foreign-Trade Zone status and maintain compliance with U.S. Customs regulations. Non-compliance would lead to a violation of US Customs regulations, a the loss of federal grant, a de-listing as a Foreign-Trade Zone, and the elimination of a vital link to Hawaii's business and economic development for import and export activities Statewide. The impact would be devastating to the local economy.

7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction.

Vendors on the U.S. Mainland and abroad may have the certification to maintain this system, however Security Resources Pacific, Inc. is the only local vendor authorized to provide this service (See attached letter from the system manufacturer). Other local vendors do not have the experience, training, available parts and supplies, generalized or specific computer programming/software knowledge to properly maintain the system. Mainland and abroad vendors would not be able to provide timely system support or repair due to the time difference, distance, and logistics making these vendors extremely disadvantageous to the State. The system was recently upgraded as stipulated by the construction contract for the Homer A. Maxey International Trade Resource wing at the FTZ. The vendor contracted by the General Contractor was Security Resources Pacific, Inc.

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

Additionally to information provided as above, U.S. Customs regulation requires immediate resolution to security system issues to maintain the federally-bonded status of the FTZ warehouse. As mentioned in #7 above, other vendors could potentially provide the service as registered & certified supporters of the PremiSys system, but due to time difference, lengthy and delayed response times, and the unavailability of hands-on, local support, the cost of exploring such a contract would be both prohibitive and disadvantageous to the State and the FTZ program in Hawaii.

9. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required.)

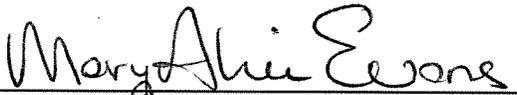
\*Point of contact (Place asterisk after name of person to contact for additional information).

Name	Division/Agency	Phone Number	E-mail Address
David Sikkink	Foreign-Trade Zone Division	587-5374	david.j.sikkink@ftz9.org

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

*All requirements/approvals and internal controls for this expenditure is the responsibility of the department.*

*I certify that the information provided is to the best of my knowledge, true and correct.*

  
 \_\_\_\_\_  
 Department Head Signature

8-13-15  
 Date

**For Chief Procurement Officer Use Only**

Date Notice Posted: 08/24/2015

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

state.procurement.office@hawaii.gov

Chief Procurement Officer (CPO) Comments:

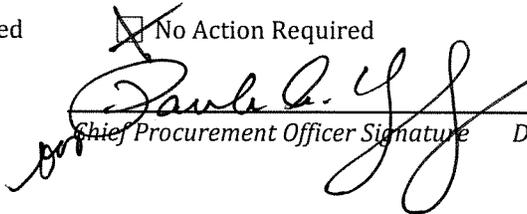
Request is returned with no action required as department has decided to withdraw their request for sole source and will re-submit as a request for exemption from HRS 103D.

If there are any questions, please contact Stacey Kauleinamoku at 586-0571 or stacey.l.kauleinamoku@hawaii.gov.

Approved

Disapproved

No Action Required

  
Chief Procurement Officer Signature

9.3.2015  
Date