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STATE PROCUREMENT OFFICE NOTICE & REQUEST FOR SOLE SOURCE

ADMINISTRATION
STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: Department of Health
Name of Requesting Department

Pursuant to HRS §103D-306 and HAR chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Describe the goods, services, or construction to be procured.
Three (3) Tulsa Root Canal Treatment Rotary "Wave One" Systems (complete set). Each complete set contains a rotary handpiece, files, gutta purcha, and all other accessory supplies and materials necessary to complete a root canal. Sixty (60) units of "WaveOne" root canal files for root canal treatment.

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| 2. Vendor/Contractor/Service Provider Name: Dentsply Tulsa Dental Specialities | 3. Amount of Request: \$12,153.73 |
| 4. Term of contract (shall not exceed 12 months), if applicable: From: <u>N/A 8/29/14</u> To: <u>N/A 10/31/14</u> | 5. Prior SPO-001, Sole Source (SS) No.: N/A |

6. Describe in detail the following:

a. The unique features, characteristics, or capabilities of the goods, service or construction.
Tulsa Rotary "WaveOne" System is a handpiece rotary based root canal treatment system that has clear advantages over the traditional manual (by hand) root canal treatment technique. The rotary systems are more efficient, clinically superior, and increases dentist production when compared to the manual technique. In dentistry today, rotary systems are integral parts of the modern dental practice, and dentists are transitioning from manual to rotary due to its clear clinical advantages.

b. How the unique features, characteristics or capabilities of the goods, service or construction are essential for the department
Currently, the Department dentists use the manual technique to complete root canal treatments. The rotary systems are more efficient, clinically superior, and increases dentist production when compared to the manual technique. In addition, the rotary systems are estimated to be up to 50% faster compared to the traditional manual technique. The saved time to complete a root canal via the rotary system, translates to more time for dentist to treat patients. At this time, the dental clinics are temporarily not accepting new patients due to dentist vacancies and the excessive patient case loads. By transitioning to the rotary system, this will enable the current dentist to work more efficiently and save chair time to treat more patients.

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7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction.

Demonstrations and inquiries regarding other handpiece rotary systems in the market were completed for the following vendors: 1) Ultradent, 2) Brassler, 3) Sybron, 4) Tulsa. After live presentations, demonstrations, and hands on participation by dentists, it was determined that the Tulsa "WaveOne" Rotary System was the best system for the abilities and experience of our dentists. The Tulsa System is the only system where the handpieces had the capability to produce the rotary and reciprocating movements compared to the other systems. This unique versatility will enable the dentist to transition more easily from the manual to rotary technique.

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

Refer to response to question #7.

9. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required.)

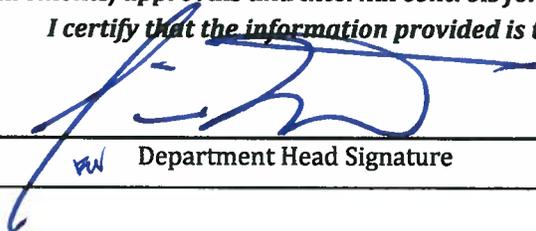
*Point of contact (Place asterisk after name of person to contact for additional information).

| Name | Division/Agency | Phone Number | E-mail Address |
|-------------|-----------------|--------------|----------------------------|
| Andrew Tseu | DDD/HCDSB | 832-5710 | andrew.tseu@doh.hawaii.gov |
| | | | |

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

All requirements/approvals and internal controls for this expenditure is the responsibility of the department.

I certify that the information provided is to the best of my knowledge, true and correct.



Department Head Signature

AUG 28 2014

Date

For Chief Procurement Officer Use Only

Date Notice Posted: 9/15/14

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

state.procurement.office@hawaii.gov

Chief Procurement Officer (CPO) Comments:

Approval is base on the department's representation that Dentsply Tulsa Dental Specialties is the only company that sells a rotary system that has both a rotary and reciprocating movements. This approval is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply (i.e. vendor is required to be compliant on the Hawaii Compliance Express) and award is required to be posted on the Awards Reporting system.

If there are any questions, please contact Bonnie Kahakui at 587-4702 or bonnie.a.kahakui@hawaii.gov.

Approved Disapproved No Action Required

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Chief Procurement Officer Signature Date 9/22/14