



7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction.

All 3M 3800 series theft detection systems can only be installed and serviced by 3M authorized service centers. 3M Hawaii is the only local authorized seller and service provider of 3M library products. Also it is the only provider of warranty and maintenance services of this product. (Letter of sole source confirmation by 3M is attached)

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

3M detection products have been utilized by HSPLS for over 25 years. To change to a different technology would require the changing of all the detections systems statewide along with the million or so copies of library materials in circulation to the public and be too cost prohibitive.

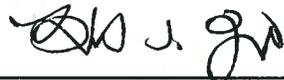
9. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required.)

\*Point of contact (Place asterisk after name of person to contact for additional information).

Name	Division/Agency	Phone Number	E-mail Address
Eugene Ishihara* - ASES	HSPLS/ESSS	808-831-6891	<a href="mailto:eugene.ishihara@librarieshawaii.org">eugene.ishihara@librarieshawaii.org</a>
Keith Fujio	HSPLS/ASB	808-586-3700	<a href="mailto:keith.fujio@librarieshawaii.org">keith.fujio@librarieshawaii.org</a>

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

**All requirements/approvals and internal controls for this expenditure is the responsibility of the department.  
I certify that the information provided is to the best of my knowledge, true and correct.**



Department Head Signature

MAY 28 2014

Date

**For Chief Procurement Officer Use Only**

Date Notice Posted: 6/12/14

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

[state.procurement.office@hawaii.gov](mailto:state.procurement.office@hawaii.gov)

Chief Procurement Officer (CPO) Comments:

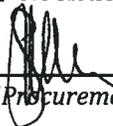
This request is **disapproved** as it does not meet the requirements of a sole source procurement pursuant to HAR section 3-122-81. Although 3M Hawaii is the only local authorized service provider, 3M library detection systems are available from other Hawaii resellers or mainland vendors willing to ship 3M products to Hawaii. The department should utilize the appropriate methods of procurement.

If there are any questions, please contact Kevin Takaesu at 586-0568, or [kevin.s.takaesu@hawaii.gov](mailto:kevin.s.takaesu@hawaii.gov).

Approved

Disapproved

No Action Required

  
\_\_\_\_\_  
Chief Procurement Officer Signature      Date

6/24/14

3M Library Systems

3M Center, Building 0225-04-N-14  
St. Paul, MN 55144-1000  
651 733 1110



May 12, 2014

Eugene Ishihara  
Hawaii State Public Library System  
3225 Salt Lake Blvd., Suite 209  
Honolulu, HI 96818

Dear Mr. Ishihara:

3M is the developer and sole manufacturer of the 3M™ Model 3800 Detection System.

Our sales representative for your area is Robert Nehmad and he can be contacted at 808-227-0448 should you have any questions.

Thank you for your interest in the 3M Systems for Libraries. If there are any further questions or problems, please feel free to contact us.

Sincerely,

A handwritten signature in black ink that reads "Matthew Bellamy".

**Matthew Bellamy**  
NA Sales and Marketing Manager - Library Systems  
3M Center, Building 225-04-N-14 | St. Paul, MN 55144

cc: Robert Nehmad

5514-080K