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STATE OF HAWAII
REQUEST FOR EXEMPTION FROM CHAPTER 103D, HRS

STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: DBEDT/Strategic Marketing and Support Division/Service Trade Branch
 (Department/Division/Agency)

Pursuant to § 103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:

<p>Description of goods, services, or construction:</p> <p>Services related to statewide economic development projects which will encourage the growth of the state's economy, provide for attraction of new businesses and investments, create quality jobs, develop new solutions to economic development issues such as industry diversification, promote Hawaii as a place to do business, and assist firms with strategic partnerships and business expansion.</p>

<p>Name of Vendor: Economic Development Alliance of Hawaii (EDAH) Address: 737 Bishop Street, Mauka Tower, Suite 2040, Honolulu, HI 96813</p>	<p>Cost: \$10,000.00</p>
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<p>Term of Contract: From: October 1, 2004 To: September 30, 2005</p>	<p>Prior Exemption Ref. No. (if applicable)</p>
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<p>Explanation describing how procurement by competitive means is either not practicable or not advantageous to the State:</p> <p>See Attachment A</p>

<p>Details of the process or procedure to be followed in selecting the vendor to ensure maximum fair and open competition as practicable:</p> <p>As stated in the previous section, EDAH's capabilities are best suited to the described services.</p>

A description of the agency's internal controls and approval requirements for the exempted procurement:

The Strategic Marketing & Support Division (SMSD) will be required to submit a request for project approval for this procurement, which will be reviewed by the Division Administrator, the DBEDT Contracts Office and both the Director and Deputy Director.

A list of agency personnel, by position title, who will be involved in the approval process and administration of the contract:

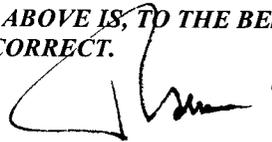
Ted Liu, Director
Steve Bretschneider, Deputy Director
Dennis T. Ling, Program Administrator, Strategic Marketing & Support Division
Jamie Lum, Economic Development Specialist
Eileen Harada, Contracts Specialist
Wendy Yoshinaga, Fiscal Officer

Direct questions to: Dennis T. Ling

Phone Number:
587-2755

This exemption should be considered for list of exemptions attached to Chapter 3-120, HAR: Yes No

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS, TO THE BEST OF MY KNOWLEDGE, TRUE AND CORRECT.



AUG 16 2004

Department Head or Designee

Date

Title (If other than Department Head)

Chief Procurement Officer's Comments:

This exemption is for the solicitation process only, Chapter 103D-310, HRS, shall apply.

Please ensure adherence to applicable administrative requirements.

APPROVED

DISAPPROVED


Chief Procurement Officer

8/27/04
Date

cc: Administrator,
State Procurement Office

Attachment A

This request for Exemption is being submitted because the Economic Development Alliance of Hawaii (EDAH) receives contracts from DBEDT on a recurring basis within any given twelve (12) month period.

The vendor required to perform this service must be able to work on statewide projects while taking into consideration individual county perspectives and issues. As the umbrella organization for the four county economic development boards, EDAH is the best entity in the private sector with sufficient resources to pursue a range of economic development projects on a statewide basis.

EDAH has a broad-based membership, thus representing a good cross-section of Hawaii's private sector businesses. They also maintain a close relationship with each of the county governments, the Federal government, non-profit business entities and community-based organizations. As a result, they are able to secure partnerships and contributions that, when leveraged with State resources, enable us to carry out programs that penetrate the public and private sectors at multiple levels.

In addition, EDAH has a true 'team player' attitude and brings manpower resources to the table.

Finally, EDAH has a proven track record with the State, having worked on past projects such as the 2003 SPIE Optical Science & Technology International Conference & Exhibition, the Hawaii Business Mission to Silicon Valley in May 2003, and the BIO 2004 Annual International Convention.

The ability to balance statewide interests with that of the individual counties is what the State is seeking in a potential vendor for this project. Therefore, procurement by competitive means is neither practicable nor advantageous to the State, as EDAH has the capabilities that are best able to represent the State's varied interests.

Please note that although this agreement is for less than \$25,000, this is a recurring award, and therefore the aggregate total exceeds the small purchase maximum.

STATE OF HAWAII
NOTICE OF EXEMPTION FROM CHAPTER 103D, HRS

The Chief Procurement Officer is in the process of reviewing the request from the Department of Business, Economic Dev. & Tourism for exemption from Chapter 103D, HRS, for the following goods, services, or construction:

Services related to statewide economic development projects which will encourage the growth of the state's economy, provide for attraction of new businesses and investments, create quality jobs, develop new solutions to economic development issues such as industry diversification, promote Hawaii as a place to do business, and assist firms with strategic partnerships and business expansion.

Vendor: Economic Development Alliance of Hawaii (EDAH)
Address: 737 Bishop Street, Mauka Tower, Suite 2040, Honolulu, HI 96813

Term of Contract: From: Oct. 1, 2004 To: Sept. 30, 2005 | **Cost:** \$10,000

Direct any inquiries to:
Department: Business, Economic Development & Tourism
Contact Name/Title: Dennis T. Ling, Administrator
Address: 250 South Hotel Street, Suite 503
Honolulu, HI 96813
Phone Number: 587-2755
Fax Number: 586-2589



AUGUST 18, 2004
Date Posted: _____

A copy of this notice of exemption from Chapter 103D, HRS, shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at least seven (7) calendar days prior to any approval action.
Submit written objections to this notice to issue an exemption from Chapter 103D, HRS, within seven (7) calendar days from the date posted to:

Chief Procurement Officer
Office/Agency _____
Address _____