



**STATE PROCUREMENT OFFICE
NOTICE OF REQUEST FOR EXEMPTION
FROM HRS CHAPTER 103D**

15 MAR 23 12:50

ADMINISTRATION
STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: HEALTH/STATE LABORATORIES DIVISION
Name of Requesting Department

Pursuant to HRS § 103D-102(b)(4) and HAR chapter 3-120, the Department requests a procurement exemption for the following:

1. Describe the goods, services or construction:
Rainin Pipettors, Pipette Tips, and accessories

2. Vendor/Contractor/Service Provider:	RAININ INSTRUMENT, LLC	3. Amount of Request:	
		\$ 50,000	067B djk
4. Term of Contract From: 5/29/2015 To: 5/28/2016	5. Prior SPO-007, Procurement Exemption (PE): 14-064K- 5-27-15		

6. Explain in detail, why it is not practicable or not advantageous for the department to procure by competitive means:

It is not practicable or advantageous for the department to procure by competitive means since the State Laboratories Division (Medical Microbiology Branch and the Biological Response Laboratory of the Laboratory Emergency Response Program) already use Rainin Pipettors, Pipette Tips, and other accessories. These precision pipettors are being primarily used for molecular biology procedures such as Real Time Polymerase Chain Reaction (rT-PCR) procedures for influenza and gene sequencing. These procedures require precision pipettors capable of delivering very minute quantities of specimen or reagents. The Rainin pipettors are ergonomically designed precision pipettors that were selected for these procedures by the staff for ease of use and minimal fatigue and has reduced the incidence of carpal tunnel syndrome upon prolonged use. The pipettors are assay dedicated and are used in specific steps in the various procedures. Dedicated assay pipettors are not intermingled with other pipettors or other assays to prevent cross contamination which can lead to erroneous test results. These pipettors are sent back every 6 months (or annually) depending on the protocol to the manufacturer for servicing, calibration and repair in order to (See attached sheet)

7. Explain in detail, the process that will be or was utilized in selecting the vendor/contractor/service provider:

The pipettor vendor was selected by the SLD staff for their ergonomic design and ease of use with minimal fatigue and precision and accuracy of specimen and analyte delivery. These pipettors were selected and are dedicated for use with specific assays. The accessories are manufacturer specifically for use with their pipettors.

The other pipettors used in the SLD also use manufacturer specific pipette tips and accessories and are available through national suppliers such as Fisher Scientific and VWR International.

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8. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required).

*Point of contact (Place asterisk after name of person to contact for additional information).

Name	Division/Agency	Phone Number	e-mail address
Gail Kunimoto	State Laboratories/MMB	453-6700	gail.kunimoto@doh.hawaii.gov

All requirements/approvals and internal controls for this expenditure is the responsibility of the department. I certify that the information provided above is, to the best of my knowledge, true and correct.

Virginia Pressler
Department Head Signature

MAR 20 2015
Date

For Chief Procurement Officer Use Only

Date Notice Posted: 3-24-15

Inquiries about this request shall be directed to the contact named in No. 8. Submit written objection to this notice to issue an exempt contract within seven calendar days or as otherwise allowed from date notice posted to:

state.procurement.office@hawaii.gov

Chief Procurement Officer (CPO) Comments:

This request is disapproved as noted in the prior request, PE-067-B: "This is a sole source approval..." The department may either resubmit as a sole source request justifying the unique features of the specified brand and how it is essential to the department or conduct a competitive procurement providing minimum specifications that will meet the department's need utilizing the appropriate procurement method.

If there are any questions, please contact Donn Tsuruda-Kashiwabara at 586-0565, or donna.tsuruda-kashiwabara@hawaii.gov.

Approved

Disapproved

No Action Required

[Signature]
Chief Procurement Officer Signature

6/19/15
Date

REQUEST FOR EXEMPTION FROM HRS CHAPTER 103D

Rainin Pipettors, Pipette Tips, and Accessories

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6. Explain in detail, why it is not practicable or not advantageous for the department to procure by competitive means: (continued)

maintain their warranty. The Rainin pipette tips are manufactured specifically for use with these precision pipettors and have demonstrated to provide the best fit for accurate delivery of the specimens or reagents according to manufacturer specifications in our laboratory. Some generic pipette tips do not always fit as well on the pipettor which increases discard for improper fitting and delivery of the analyte. Accessories can include such things as pipette racks for mounting the tips as well as replacement of pipette parts such as o-rings, grease, etc. which may be necessary following decontamination/cleaning procedures due to accidental contamination of the pipettor.

Rainin pipettors, pipette tips and accessories are manufactured and distributed solely through Rainin Instruments, LLC. See the attached letter from the manufacturer.

There are other pipettor manufacturers such as Eppendorf (manufactured by Brinkmann Instruments) or MLA which can be purchased through national suppliers such as Fisher Scientific or VWR. In addition to the Rainin pipettors, the SLD Laboratories uses Eppendorf and MLA pipettors for various other assays and procedures. These pipettors are also dedicated to their individual assays to prevent cross contamination by carry-over. Manufacturer specific pipette tips and accessories are also used with our Eppendorf and MLA pipettors.

PE15-04teD

RAININ
Pipetting 360°

Rainin Instrument, LLC

7500 Edgewater Drive, Box 2160
Oakland, CA 94621-0060
510 564 1600
www.rainin.com
a METTLER TOLEDO Company

January 1st, 2013

TO WHOM IT MAY CONCERN

Re: Rainin Products Availability

Dear Madam, Dear Sir,

Thank you for your interest in acquiring Rainin products. This note is to confirm that Rainin manufactured consumables and instruments are only available for purchase directly from Rainin and are not available through any other distribution channel.

The items referenced on the quote you received are such Rainin manufactured consumables and instruments.

Rainin sells high quality, uniquely designed, and patented manual liquid handling consumables and instruments that give end-users tangible ergonomic benefits and we are thrilled with your interest to purchase them from us.

Sincerely,



Sam Verdickt
US Commercial Operations Manager
O: 510-564-1687
E: sam.verdickt@rainin.com

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PE15-046D