

**STATE OF HAWAII
REQUEST FOR EXEMPTION FROM CHAPTER 103D, HRS**

04 OCT -8 10:24

TO: Chief Procurement Officer
FROM: Attorney General
(Department/Division/Agency)

STATE PROCUREMENT OFFICE
STATE OF HAWAII

Pursuant to § 103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:

Description of goods, services, or construction:			
Legal Services as Bond Counsel in connection with the issuance, sale and delivery of approximately \$47,000,000 refunding special purpose revenue bonds for Hawaiian Electric Company, Inc. and its subsidiaries (the "Bonds"), including advising the State of Hawaii with respect to its rights, duties and obligations in connection with the Bonds; requirements of the Internal Revenue Code; exemption from federal taxation of interest on the Bonds; and related matters.			
Name of Vendor: Samuel I. Hellman		Cost: \$60,000.00, including out-of-pocket expenses	
Address: Hawkins, Delafield & Wood, LLP 67 Wall Street New York, New York 10005			
Term of Contract:	From Upon CPO Approval	To: March 31, 2005	Prior Exemption Ref. No. (If applicable)
Explanation describing how procurement by competitive means is either not practicable or not advantageous to the State:			
<p>Mr. Hellman and his firm are nationally recognized bond counsel. National recognition of bond counsel expertise is important because the recognition means that the individual and his or her firm have the requisite breadth and depth of knowledge and expertise in the area and have substantial backup and resources to respond to the kinds of issues that would arise in complicated bond transactions. Mr. Hellman has served as bond counsel to the State in numerous transactions where the State has issued special purpose revenue bonds or refunding special purpose revenue bonds for Hawaiian Electric Company, Inc. and its subsidiaries, so is well versed in the kinds of issues that arise in financings related to this particular project party, is familiar with how the State operates, and has been very efficient and effective in representing the State's interests. There are only a few local bond counsel (and only two are nationally recognized), but none of them have ever been engaged by the State individually to provide bond counsel services in a transaction that has an aggressive time schedule such as this one. Consequently, hiring local counsel would not be practicable or advantageous to the State. In 2003, the Legislature amended Hawaii Revised Statutes, chapter 103D, the State Procurement Code. (See Act 52, SLH 2003) Although Hawaii Revised Statutes, chapter 103D, was further amended by Act 216, SLH 2004, that Act does not take effect until January 1, 2005. While Mr. Hellman's firm could obtain a certificate of good standing from its home state, and could conceivably establish a local office, if that were required, the local office could not perform the services required by the contract unless it is staffed by someone who is licensed to practice law in Hawaii. The statute, together with the personal nature of the services, would require Mr. Hellman himself to apply for, take, and pass the Hawaii bar examination and become licensed to practice law in Hawaii. Becoming licensed to practice law in Hawaii is costly and time consuming. Moreover, because the bar exam is given only twice a year, it is impractical to require nationally recognized bond counsel to be licensed in Hawaii. Not only would the local staff have to be licensed to practice law in Hawaii, but also they would have to have bond counsel expertise and experience. As stated above, there are only two firms in Hawaii that have some national recognition as bond counsel, but hiring these firms would not be practicable or advantageous to the State when more experienced bond counsel is available.</p>			

Details of the process or procedure to be followed in selecting the vendor to ensure maximum fair and open competition as practicable:

Due to the highly specialized nature of the work required, and his past experience of successfully performing such work for the State, the Attorney General, and the Department of Budget and Finance (the using agency), would like to retain Mr. Hellman for this project over the other nationally recognized bond counsel.

A description of the agency's internal controls and approval requirements for the exemption procurement:

The contract for legal services will be conducted under the supervision of the Attorney General and subject to his final approval.

A list of agency personnel, by position title, who will be involved in the approval process and administration of the contract:

Attorney General

Direct questions to:

Mark J. Bennett, Attorney General

Phone Number:

(808) 586-1500

This exemption should be considered for list of exemptions attached to Chapter 3-120, HAR: Yes: No:

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS, TO THE BEST OF MY KNOWLEDGE, TRUE AND CORRECT.



OCT 01 2004

Department Head or Designee

Date

Title (If other than Department Head)

Chief Procurement Officer's Comments:

[Empty box for Chief Procurement Officer's Comments]

Please ensure adherence to applicable administrative requirements.

APPROVED

DISAPPROVED

Charm P. Fitch
Chief Procurement Officer

10/19/04
Date

cc: Administrator,
State Procurement Office